

# HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER

little  
 steps  
 for a  
 big  
 cause.



September 27 at the MARYLAND ZOO

Register at: [GIVESIGNUP.ORG/GOSERVEBIG](https://GIVESIGNUP.ORG/GOSERVEBIG)



## Hard Work Builds Futures, Fairness, Communities, and Countries

We celebrate Labor Day with picnics, parties, and parades. It's a day to "not labor" and spend well-earned time with friends and family. We recognize this holiday as a reward for hard work, but, more than that, the deep roots of this day celebrate the hard work of generations before us.

### DID YOU KNOW?

The first Labor Day parade took place in New York City 143 years ago, with the first Monday of September declared a national holiday in 1894. The holiday grew out of violent conflict between workers and police during the 1886 Haymarket Riot, when tens of thousands of Chicago laborers — bricklayers, jewelers, typographers, dress and cloak makers, and many other tradespeople — took unpaid leave to

(continued on next page)



**Vinny Steo**

Sell Your Home and  
 Get Top Dollar!  
 Call Me Today for a  
**FREE CONSULTATION.**  
**410-793-1616**





**As you know,  
we love making  
guarantees!**

**Buyer Satisfaction  
Guarantee:**

Love the Home  
or We'll Buy It Back!

**Seller Guaranteed Sale:**

Your Home Sold or  
We'll Buy It!

We guarantee that a  
portion of our income will  
go to a very worthy cause  
like Johns Hopkins  
Children's Center!

Call Me Today for a  
**FREE CONSULTATION.**

I am here to help with your  
real estate needs.

**Vinny Steo**

**410-793-1616**

[contactus@vinnysteo.com](mailto:contactus@vinnysteo.com)

protest the grim working conditions of the time when employees, including children, were forced to work twelve or more hours a day, six days a week, in crowded, poorly ventilated spaces. Their demand was for an eight-hour workday, which became their legacy to future generations. That first parade culminated in picnics, speeches, fireworks, and dancing — seeding hard-earned celebrations for over a century.

To celebrate the month of September and in the spirit of Labor Day, I'd like to offer you something that will allow your efforts to create meaningful change for people you know — friends, family, and people in your community.

In our experience of working with over 2,000 families last 20 years, we've developed a special program to help homeowners make their move fast, for top dollar, and with the least hassle!

**For the month of September, share with those you know who are planning to make a move that when they list with us, their home is guaranteed to sell or we'll buy it at a price acceptable to them.**

I know there's some risk on my part to make such an incredible guarantee, but we are selling just about every home we list for the market value price - sometimes even more - so there is no reason for homeowners to worry about selling right now.



## Become a Member of our **Raving Fans Club**

We want to thank all our clients who have referred their friends and family to our company.

If you refer someone to our company, you get enrolled in our Raving Fans Club. It's a 3-month subscription and every month you will receive a surprise gift box in the mail for being a loyal member.





**TURN YOUR  
REFERRALS  
INTO CASH!**

Do you want to earn \$2,500 for just referring someone that you know who is thinking about making a move?

If you referred just one person a month you could make an extra \$30,000 per year!

The process is very simple, if you want to receive your referral in cash then register for our simple on-boarding program or you could choose to donate the money to a church or charity of your choice.

Think about what \$30,000 could do for an organization that you're a part of or a worthy cause you believe in.

To get started, simply scan the QR code below or call/text: 410-724-1610



**Your Referrals Help the Kids!**

You may know someone considering buying or selling a home. If so, please refer them to our team. Not only will they benefit from our award-winning service, but a very worthy cause will benefit as well.

Just give me a call or pass along my phone number.

Life moves fast for some, and we are eager to make the home selling and buying experience a smooth and rewarding one. Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people. People like you! We are extremely thankful for you being a special part of our business.

In the same way that one person's smile can create a chain reaction, I hope this month's newsletter inspires you to pay it forward to help put a smile on others' faces as well. Go Serve Big!!

Vinny Steo

**Your Home Sold Guaranteed Realty**

A Real Estate Company that  
*Gives Back*

Remember, your referrals help the kids!



Send in your referrals at:  
**410-793-1616**  
**YouCanHelpTheKids.com**



## Contact Us

Your Home Sold  
Guaranteed Realty -  
Vinny Steo

2107 Laurel Bush Rd, Suite 104,  
Bel Air, MD 21015  
(410) 793-1616  
contactus@vinnysteo.com

## A Real Estate Company with Experience, Proven Results, and a Give-Back Philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So the people you refer can be assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause - Johns Hopkins Children's Center.

## Refer Your Friends, Neighbors, Associates, or Family Members Considering Making a Move

- 1 You can fill out the enclosed response card for someone you know considering a move and mail it back to me.
- 2 You can pass along our business card to them. I have enclosed a couple here for that purpose.
- 3 You can go to [YouCanHelpTheKids.com](http://YouCanHelpTheKids.com) and enter their contact info online or forward this website address to someone you know considering a move.
- 4 Of course, you can always call me direct at **410-793-1616**.

Let's all join together to make a positive impact for future generations. Support our Go Serve Big mission and be a part of something truly special.



**GO SERVE BIG!**  
WHEN YOU PUT OTHERS FIRST, YOU WILL NEVER BE SECOND.

**Miracles in Motion 5K**  
Little Steps for a Big Cause

Saturday, September 27, 2025  
at the **BALTIMORE ZOO**

**YOUR HOME SOLD**  
GUARANTEED REALTY  
Our Name is Our Promise  
Vinny Steo

We are running for a cause, benefiting Johns Hopkins Children's Center, on September 27 at the Maryland Zoo. Every step we take counts towards changing lives and making a difference in our community. The Miracles in Motion 5K run supports Johns Hopkins Children's Center. Your support helps them remain a place of hope and compassion and provides the resources needed to deliver world-class care to children and their families. Be a part of this worthy cause and let's make a positive impact together!

Join our team or donate through this link:  
[GIVESIGNUP.ORG/GOSERVEBIG](http://GIVESIGNUP.ORG/GOSERVEBIG)