

# HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | SEPTEMBER 2023



Vinny Steo Team lends a hand to First Fruits Farm in serving people in need as part of its 'Go Serve Big' mission to make a positive impact in the local community.



We've known since Grandma told us - **eating an apple a day can help keep the doctor away!** 🍏

It's true - science has confirmed what our elders have always said! An apple a day can help us stay healthy and protect us against various diseases and even cancer, so start adding them to your and your family's daily diet! No one should sacrifice health for success. That is why we have been supporting First Fruits Farm in their quest to provide fresh, nutritious food to those in need including school children that need it the most. Just recently, our team volunteered once again to harvest and pack fresh produce from First Fruits Farm in Freeland, Maryland. If you want more information on how to volunteer, you can visit their website at [firstfruitsfarm.org/volunteer](http://firstfruitsfarm.org/volunteer).

Another school year has begun, and it's important to ensure your kids' health is ready for the challenge! Give their brain and body the boost they need with vitamins and supplements. These helpful nutrients can provide them with more energy and focus - plus, eating fruits such as apples and bananas can help develop healthier habits. *(Continued on next page)*

**Your Referrals  
Help The Kids!**



Benefiting

**JOHNS HOPKINS**  
CHILDREN'S CENTER



**Vinny Steo**

Sell Your Home and  
Get Top Dollar!  
Call me TODAY for a  
**FREE CONSULTATION.**  
**410-793-1616**



Go Serve Big!!! Investing in the People of Our Great Community.



As you know,  
we love making  
guarantees!

**Buyer Satisfaction  
Guarantee:**

Love the home,  
or we'll buy it back!

**Seller Guaranteed Sale:**

Your home sold or we'll  
buy it!

And we guarantee that a  
portion of our income will  
go to a very worthy cause  
like Johns Hopkins  
Children's Center!

Call me today for a  
**free consultation.**

I am here to help with your  
real estate needs.

**Vinny Steo**

**410-793-1616**

[contactus@vinnysteo.com](mailto:contactus@vinnysteo.com)



A Real Estate Company that  
*Gives Back*  
Remember, Your Referrals  
Help the Kids!



**IF YOU OR A FRIEND ARE THINKING ABOUT  
SELLING, MAKE SURE TO CHOOSE A REAL  
ESTATE COMPANY YOU CAN TRUST!**

**Some Benefits of Eating Apples Everyday**

- Apples are rich in fiber and antioxidants
- Eating apples is linked to a lower chance of developing chronic conditions, including diabetes, heart disease, and cancers
- Eating a nutritious and balanced diet can certainly enrich your well-being and overall health

An apple a day may not always keep the doctor away, but it's a healthy choice anyway. If you are receiving Homeward Bound for the first time, you will notice we give back to those in our community who need help the most. Like the kids at Johns Hopkins Children's Center (JHCC)! Not far from where I'm writing this, JHCC has a full house of kids with many of them fighting for their lives.

Just like last year, we are on a mission to raise another \$25,000 for Johns Hopkins Children's Center. We do this by donating a portion of our income from every home sale that is referred to us. As you know, Johns Hopkins Children's Center does great work in helping kids fight through and survive nasty, life-threatening diseases like cancer, non-Hodgkin's lymphoma, leukemia, and others.

This is where you can help!

If you or anyone you know is considering making a move, we would like to offer them a FREE, no-obligation consultation to discuss just how they can make their move, get what they want, and do it with the least amount of hassle. Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction when it comes to getting their home sold!

**Do you want to earn \$2,500 for just referring someone that you know who is thinking about making a move? If you referred just one person a month you could make an extra \$30,000 per year! The process is very simple. If you want to receive your referral in cash then register for our simple on-boarding program or you could choose to donate the money to a church or charity of your choice. Think about what \$30,000 could do for an organization that you're a part of or a worthy cause you believe in.**

**To get started, simply scan the QR code or call/text: 410-724-1610.**



Go Serve Big!!! Investing in the People of Our Great Community.

# Johns Hopkins Children's Center is Making a Difference Today and for Tomorrow



30 seconds is about all it takes to think about who you know who may be considering buying or selling a home and to refer them to us.

As the area's leading non-profit, Johns Hopkins Children's Center depends on sponsorships and donations to continue its leading-edge care and keep families' expenses to a minimum.

We are committed to donating a portion of our income from referred home sales to this very worthy cause. So, your referrals really do help the kids.

## MAKING A DIFFERENCE

In order to provide their lifesaving work and keep family medical bills to a minimum, Johns Hopkins Children's Center depends on sponsorships and donations.

So when you hear me say  
**"YOUR REFERRALS HELP THE KIDS..."**  
they really do!



## Refer Your Family & Friends

Please refer anyone you know considering buying or selling a home to my real estate sales team. Not only will they benefit from our award-winning service, but a very worthy cause will benefit as well. Simply call me direct at 410-793-1616 or forward my number.

Over the last two decades of helping thousands of families sell their homes and/or buy another, we have met some wonderful, loving, caring people. People like you! When we help those you know considering a move, you have my word that we will do our very best to help them buy or sell the place they call home. I hope this special month of showing thanks brings you much joy and happiness.

With all my appreciation,

A handwritten signature in black ink that reads "Vinny Steo".

Vinny Steo

Your Home Sold Guaranteed Realty



*When You Put Others First, You Will Never Be Second!*

Go Serve Big!!! Investing in the People of Our Great Community.



## Contact Us

Your Home Sold  
Guaranteed Realty -  
Vinny Steo

2107 Laurel Bush Rd, Suite 104,  
Bel Air, MD 21015  
(410) 793-1616  
contactus@vinnysteo.com



## A Real Estate Company with Experience, Proven Results, and a Give-Back Philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So the people you refer can be assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

## Refer Your Friends, Neighbors, Associates, or Family Members Considering Making a Move

- 1 You can go to [www.YouCanHelpTheKids.com](http://www.YouCanHelpTheKids.com) and enter their contact info online or forward this website address to someone you know considering a move.
- 2 Of course, you can always call me direct at [410-793-1616](tel:410-793-1616).

## *Why I Support Johns Hopkins Children's Center*

I remember when I first heard about a young person in our real estate community suffering from a nasty disease and getting treated for that at Johns Hopkins Children's Center. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hardworking healthcare professionals, most making their home right here in the Greater Baltimore area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a local resident, I take pride in supporting the good work these people do at Johns Hopkins Children's Center.

Our company rallies around our goal of raising money and donating portions of our income to help Johns Hopkins Children's Center in their quest to help young people when they need healing. We are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Johns Hopkins Children's Center shares similar commitments to their patients, and since their services survive on sponsorships and donations, we are happy to contribute and proud to support them.

Sincerely,  
Vinny Steo