

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER

YOURHOME SOLD
GUARANTEED REALTY®

Our Name Is Our Promise

Vinny Steo



RAMSEY TRUSTED

September
2026



Vinny Steo

Sell Your Home and
Get Top Dollar!
Call Me Today for a
Free Consultation.
410-793-1616

8 Interview Questions
To Ask A Potential
Contractor

You May Not Be The Expert,
But You Are The Boss!

Best Labor Day
Weekend Activities

Major Community
Festivals And More

Things A Seller Must
Disclose To A Potential
Buyer

Information You Must
Be Aware If You're On
The Market Right Now

Go Serve Big! Investing in the People of Our Great Community

Labor Day Weekend Activities

- Sept. 4-7 - Greenbelt Labor Day Festival – Greenbelt
- Sept. 3-7 - Maryland State Fair – Timonium
- Sept. 3-6 - National Hard Crab Derby – Crisfield
- Sept. 5-7 - 7th Annual Sunflower Festival at Summers Farm – Middletown
- Sept. 5-7 - Wild Water Splash Days – Maryland Zoo, Baltimore
- Sept. 5 - Belair-Edison Youth Fall Festival – Baltimore
- Sept. 5-6 - Southern Maryland Sunflower Festival – Hughesville



8 INTERVIEW QUESTIONS TO ASK A POTENTIAL CONTRACTOR

Dreaming up a new kitchen or spa-worthy bathroom may be the most fun part of renovating, but choosing the right renovation contractor is the most important part. This person will rip out your walls and spend your money, so it's really important that you like and trust them enough to embark on the remodeling journey together.

We've all heard nightmare stories of homeowners who wound up chained to the wrong contractor. Don't be one of them! Asking these questions can help you make the best hire:

- # 01 *Can you provide references?*
- # 02 *What is the cost breakdown?*
- # 03 *How long have you worked in our area?*
- # 04 *Are you licensed, bonded, and insured?*
- # 05 *Will you obtain a permit?*
- # 06 *What is your timeframe to complete the job?*
- # 07 *Who will be doing the work?*
- # 08 *Will you put everything into a contract?*



SCAN THIS QR
CODE FOR YOUR
FREE HOME VALUE!

SEPTEMBER *Tips* Maintenance

- Change ceiling fans to spin clockwise to help with heat
- Inspect the chimney and clean fireplace flues
- Have your furnace serviced
- Fertilize and aerate lawn
- Clean baseboards and trim





What's New

New Listings

ADDRESS	BED	BATH	SQ.FT	DETAILS	PRICE
21 Sidewell Ct, Essex, MD 21221	4	3.5	2157	VIEW	\$ 449,900
7337 Forest Ave, Hanover, MD 21076	4	2	1713	VIEW	\$ 549,900
209 W Edgevale Rd, Baltimore, MD 21225	4	2.5	2104	VIEW	\$ 395,990
1224 Carroll St, Baltimore, MD 21230	3	2	1500	VIEW	\$ 225,000
1425 Cooksie St, Baltimore, MD 21230	2	1.5	1000	VIEW	\$ 350,000
78 Ailes Rd Delta, PA 17314	4	2	2288	VIEW	\$ 350,000
214 Ballard Ave, Essex, MD 21220	3	1	1500	VIEW	\$ 229,900
2609 Washington Blvd, Baltimore, MD 21230	2	1.5	1512	VIEW	\$ 175,000

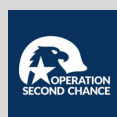
Just Sold

ADDRESS	BED	BATH	SQ.FT	DAYS ON MARKET	PRICE
1405 Jordan St, Baltimore, MD 21217	2	2	1080	16	\$ 260,000
12122 Buttonwood Ln, Middle River, MD 21220	5	3	3010	19	\$ 462,000
6032 Carter Ave, Baltimore, MD 21214	3	2	1719	16	\$ 325,000
8422 Coco Rd, Rosedale, MD 21237	3	2	1229	7	\$ 326,000
8213 Philadelphia Rd, Rosedale, MD 21237	5	2	1614	7	\$ 252,500
77 Windmill Rd, Conowingo, MD 21918	4	2.5	1024	6	\$ 386,000
8560 Kim Marie Ct, Pasadena, MD 21122	3	2.5	1320	6	\$ 450,000

OUR MISSION

To Positively Impact People Through Second Mile Service, Innovative Systems, and Charitable Giving!

A PORTION OF EVERY REFERRED HOME SALE SUPPORTS THESE ORGANIZATIONS



THINGS A SELLER MUST DISCLOSE TO A POTENTIAL BUYER

- **DEATH IN THE HOME**

Some buyers have concerns about purchasing a home where someone died. Disclosing it is required if it is related to the condition of the property or violent crimes, but not for natural causes, suicides, or unrelated accidents.

- **WATER DAMAGE**

When water gets in where it shouldn't, it can damage personal possessions, undermine the home's structure, and even create a health hazard by causing mold growth. Sellers should disclose past or present leaks or water damage.

- **HAZARDS**

The law requires sellers to disclose the presence of hazardous or toxic waste, asbestos, urea-formaldehyde insulation, radon gas, lead-based paint, and previous use of the premises for the manufacture of methamphetamine.

- **HOA INFORMATION**

You should disclose if you are in an HOA. Associations generally impose monthly fees on homeowners, and they can impose rules on their membership that a prospective buyer might or might not find acceptable.

- **REPAIRS**

What have you repaired, and why. Buyers need to know the home's repair history so they can have their own home inspectors pay extra attention to problem areas and so that they're aware of probable future issues.

- **NEIGHBORHOOD NUISANCES**

A nuisance is often a noise or odor from a source outside the property that could irritate the property's occupants. Sellers should disclose what buyers will potentially experience.



You're Invited! Few Seats Left!



RUN FOR A CAUSE at the **MARYLAND ZOO**
September 26, 2026



Connect with us!



@yourhomesoldguaranteedmd