

# HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | OCTOBER 2023



Go Ahead... Give Yourself a



# Real Treat



This Month

The month of October can be a spooky month, maybe even a scary month with monstrous problems. Yikes!! Well maybe not, but words like that seem to be popping up everywhere as kids and adults alike look forward to Halloween.

In fact, according to USA Today, adults spend more on themselves to celebrate Halloween than any other day during the year. I get that. Especially if they want to hang out with the kids to go trick or treating or to a Halloween party of some kind.

Many home sellers and home buyers though, are truly scared. Scared to death of how in the world they are going to get out of their house and into their next one with the right timing (the trick).

**Your Referrals**  
**Help The Kids!**



Benefiting

**JOHNS HOPKINS**  
CHILDREN'S CENTER



**Vinny Steo**

Sell Your Home and  
Get Top Dollar!  
Call me TODAY for a  
**FREE CONSULTATION.**  
**410-793-1616**



Go Serve Big!!! Investing in the People of Our Great Community.



**As you know,  
we love making  
guarantees!**

**Buyer Satisfaction  
Guarantee:**

Love the home,  
or we'll buy it back!

**Seller Guaranteed Sale:**

Your home sold or we'll  
buy it!

And we guarantee that a  
portion of our income will  
go to a very worthy cause  
like Johns Hopkins  
Children's Center!

Call me today for a  
**free consultation.**

I am here to help with your  
real estate needs.

**Vinny Steo**

**410-793-1616**

[contactus@vinnysteo.com](mailto:contactus@vinnysteo.com)



**My Treat:** As a result of working with over 2,000 families over a 20-year time span, we have developed a special program to help home sellers and home buyers. We will guarantee the sale of their present home at a price agreeable to them and in the unlikely event their home does not sell, we'll buy it. Now that is how you turn a trick into a real treat.

**And Remember...Your Referrals Help the Kids**

My heart breaks for many young people and families who will not be able to enjoy this fun time of the year by trick or treating or going to Halloween parties.

As you know, tragedy falls on many in this life. Tragedies like sickness, cancers, and other nasty diseases. We aim to do what we can to help kids who are unable to get out and have fun right now, due to these health problems.



**Do you want to earn \$2,500 for just referring someone that you know who is thinking about making a move? If you referred just one person a month you could make an extra \$30,000 per year! The process is very simple. If you want to receive your referral in cash then register for our simple on-boarding program or you could choose to donate the money to a church or charity of your choice. Think about what \$30,000 could do for an organization that you're a part of or a worthy cause you believe in. To get started, simply scan the QR code in the left column or call/text: 410-724-1610.**

**Go Serve Big!!! Investing in the People of Our Great Community.**





## Johns Hopkins Children's Center is Making a Difference Today and for Tomorrow



As the area's leading non-profit, Johns Hopkins Children's Center depends on sponsorships and donations to continue its leading-edge care and keeps family expenses to a minimum.

We are committed to donating a portion of our income from referred home sales to this very worthy cause. So, your referrals really do help the kids.

### MAKING A DIFFERENCE

In order to provide their lifesaving work and keep family medical bills to a minimum, Johns Hopkins Children's Center depends on sponsorships and donations.

So when you hear me say  
**"YOUR REFERRALS HELP THE KIDS..."**  
 they really do!

As you will see throughout this month's Homeward Bound newsletter, pictures are worth more than words. Whether it's the smiling faces of beautiful young people gaining a chance at long life or the determined faces of our great company people working to help, we are committed to the mission of Go Serve Big!!!

With all my appreciation,

Vinny Steo

Your Home Sold Guaranteed Realty



*When You Put Others First, You Will Never Be Second!*

Go Serve Big!!! Investing in the People of Our Great Community.



## Contact Us

Your Home Sold  
Guaranteed Realty -  
Vинny Steo

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## A Real Estate Company with Experience, Proven Results, and a Give-Back Philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So the people you refer can be assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

## Refer Your Friends, Neighbors, Associates, or Family Members Considering Making a Move

- 1 You can go to [www.YouCanHelpTheKids.com](http://www.YouCanHelpTheKids.com) and enter their contact info online or forward this website address to someone you know considering a move.
- 2 Of course, you can always call me direct at [410-793-1616](tel:410-793-1616).

## *Why I Support Johns Hopkins Children's Center*

I remember when I first heard about a young person in our real estate community suffering from a nasty disease and getting treated for that at Johns Hopkins Children's Center. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hardworking healthcare professionals, most making their home right here in the Greater Baltimore area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a local resident, I take pride in supporting the good work these people do at Johns Hopkins Children's Center.

Our company rallies around our goal of raising money and donating portions of our income to help Johns Hopkins Children's Center in their quest to help young people when they need healing. We are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Johns Hopkins Children's Center shares similar commitments to their patients, and since their services survive on sponsorships and donations, we are happy to contribute and proud to support them.

Sincerely,  
Vинny Steo