

# HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER

**YOURHOMESOLD**  
GUARANTEED REALTY

Our Name is Our Promise

**Vinny Steo**



# MIND YOUR Mom



**TURN YOUR REFERRALS TO CASH!**

Support the charity of your choice! To get started, simply scan the QR code for more info



Just about every May, I sit down to pen my thoughts on Mother's Day for our Homeward Bound. Why? Because this day is a celebration of the incredible women who inspire us daily!

Growing up, my mom had a special way of sharing wisdom! She used to tell me, repeatedly, to do this and do that. Instead of saying "Don't do that!". These little nudges became my compass in life. From kindness to hard work, she shaped who I am today. Looking back on it all these many years later, I can say she was, and still is, a very wise woman who always gives positive affirmation.

Time reveals that just about every caring mother is a wise woman. I can see why we carve out a special day each year to acknowledge moms. So here is a shout-out to all moms – **Happy Mother's Day!**

*(Continued on Next Page)*



**Vinny Steo**

Sell Your Home and Get Top Dollar!  
Call Me Today for a **FREE CONSULTATION.**

**410-793-1616**



**Your Referrals Help the Kids!**



Benefiting  
**JOHNS HOPKINS**  
CHILDREN'S CENTER



Go Serve Big!!! Investing in the People of Our Great Community.



As you know,  
we love making  
guarantees!

**Buyer Satisfaction  
Guarantee:**

Love the Home  
or We'll Buy it Back!

**Seller Guaranteed Sale:**

Your Home Sold or  
We'll Buy It!

We guarantee that a  
portion of our income will  
go to a very worthy cause  
like Johns Hopkins  
Children's Center!

Call Me Today for a  
**FREE CONSULTATION.**

I am here to help with your  
real estate needs.

**Vinny Steo**

**410-793-1616**

[contactus@vinnysteo.com](mailto:contactus@vinnysteo.com)



Unfortunately for my mom, her mother is no longer here. I am sure that makes her very sad this time of year. I am sure some reading this can relate and have similar stories. For all those whose mom is no longer with us, may you remember the best about them. In addition to that, many never knew their mom due to unfortunate circumstances. I bet someone played that role in their life, and they, too, deserve a happy Mother's Day! Regardless, we can celebrate this Mother's Day knowing moms, both here and no longer here, are special in more ways than we can count.

**Moms Who Deserve Our Special Attention are Those Sitting by Their Child's Hospital Bed Right Now Not Far from Where I Write This**

You may recall that my team and I are on a mission to raise \$25,000 for Johns Hopkins Children's Center (JHCC) as well as other local charities in 2025. We do that by donating a portion of our income from every home sale referred to us to this worthy cause. Right now, there are kids at JHCC who are trying to beat the cancer monster and other nasty, debilitating diseases. JHCC is one of the top non-profit hospitals for treating kids, even leading the way in early diagnosis of autism and recovery of spinal cord injury. The moms with kids being treated there are most likely not thinking about their special day this month. They are simply just being "mom" - doing what a real loving mom does. God bless them for it.

If you or anyone you know is considering making a move, we would like to offer them a **FREE, no-obligation consultation** to discuss just how they can make their move, get what they want, and do it with the least amount of hassle.





## Johns Hopkins Children's Center is Making a Difference for Today and for Tomorrow

### Your Referrals Help the Kids

You may know someone considering buying or selling a home. If so, please refer them to our team. Not only will they benefit from our award-winning service, but a very worthy cause will benefit as well.

Could you give me a call or pass along my phone number? Thank you for giving this some thought.

### MAKING A DIFFERENCE

In order to provide their lifesaving work and keep family medical bills to a minimum, Johns Hopkins Children's Center depends on sponsorships and donations.

So when you hear me say  
**"YOUR REFERRALS HELP THE KIDS..."**  
they really do!



*When You Put Others First,  
You Will Never Be Second!*

**Vinny Steo**

### Refer Your Family & Friends

A core value in our company is "the size of the hole you give through is directly proportionate to the size of the hole you receive through." As part of our Go Serve Big Mission, we proudly give back to those in our community who need help the most. In this case, it's the amazing kids with amazing moms at Johns Hopkins Children's Center. My mom told me to give all I could, no matter what I was doing. Many years later, I get to repeat it here and do all I can to help you, your referrals, and try to help Johns Hopkins Children's Hospital continue their leading-edge care and keep the costs of those families to a minimum.

**Thank you in advance for your referrals!**

**Vinny Steo**

**Your Home Sold Guaranteed Realty**



## Contact Us

Your Home Sold  
Guaranteed Realty -  
Vinnysteo  
2107 Laurel Bush Rd, Suite 104,  
Bel Air, MD 21015  
(410) 793-1616  
contactus@vinnysteo.com



## A Real Estate Company with Experience, Proven Results, and a Give-Back Philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So the people you refer can be assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a portion of the income we receive will go toward a very worthy cause.

## Refer Your Friends, Neighbors, Associates, or Family Members Considering Making a Move

- 1 Go to [YouCanHelpTheKids.com](http://YouCanHelpTheKids.com) and enter their contact info online.
- 2 Call us direct at **410-793-1616**.

## Be a Member of our **Raving Fans Club** and Be Rewarded!

We want to thank all our clients who have referred their friends and families to our company.

If you refer someone to our company, you get enrolled in our Raving Fans Club. It's a 3-month subscription and every month you will receive a surprise gift box in the mail for being a loyal member.

A Real Estate Company that  
*Gives Back*  
Remember, your referrals  
help the kids!



Send in your referrals at:  
**410-793-1616**  
[YouCanHelpTheKids.com](http://YouCanHelpTheKids.com)

