

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER



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Just about every May, I sit down to write Homeward Bound; I write about Mother's Day. Why not... it is a very special day for very special people. My

mom used to tell me, repeatedly, to do this and do that, not to do this and not to do that. All, I recall, very valuable advice. Looking back on it all these many years later, I can say she was, and still is, a very wise woman. Time reveals just about every caring mother is a wise woman. I can see why we carve out a special day each year to acknowledge moms. So here is a shout-out to all moms – **Happy Mother's Day!**

Unfortunately, my mom's mom is no longer here. I am sure that makes her very sad this time of year. I am sure some reading this can relate and have similar stories.

(Continued on Next Page)

**Your Referrals
Help the Kids!**



Benefiting
JOHNS HOPKINS
CHILDREN'S CENTER



Vinny Steo

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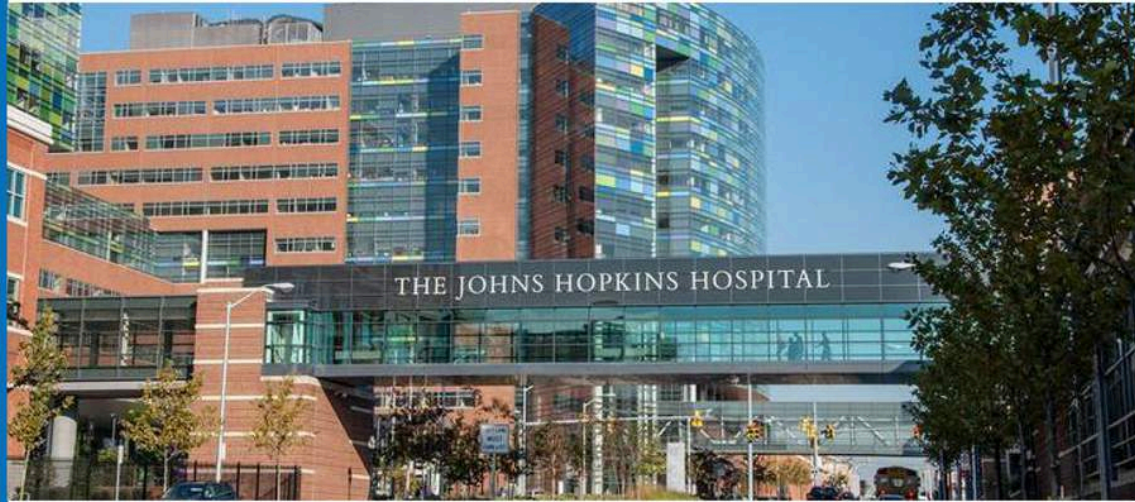
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like Johns Hopkins
Children's Center!

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Vinny Steo
410-793-1616
contactus@vinnysteo.com



For all those whose mom is no longer with us, may you remember the best about them. In addition to that, many never knew their mom due to unfortunate circumstances. I bet someone played that role in their life and they too deserve a happy Mother's Day! Regardless, we can celebrate this Mother's Day knowing moms, both here and no longer here, are special in more ways than we can count.

Moms Who Deserve Our Special Attention are Those Sitting by Their Child's Hospital Bed Right Now Not Far from Where I Write This

You may recall my team and I are on a mission to raise \$25,000 for Johns Hopkins Children's Center (JHCC) in 2023. We do that by donating a portion of our income from every home sale referred to us to this very worthy cause. Right now, there are kids at JHCC who are trying to beat the cancer monster and other nasty debilitating diseases. JHCC is one of the best non-profit hospitals for treating kids, even leading the way in early diagnosis of autism and recovery of spinal cord injury. The moms with kids being treated there are most likely not thinking about their special day this month. They are simply just being "mom" - doing what a real loving mom does. God bless them for it.

If you or anyone you know is considering making a move, we would like to offer them a **FREE, no-obligation consultation** to discuss just how they can make their move, get what they want, and do it with the least amount of hassle. Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction when it comes to getting their home sold!

Go Serve Big!!! Investing in the People of Our Great Community.



Johns Hopkins Children's Center is Making a Difference for Today and for Tomorrow

Your Referrals Help the Kids

You may know someone considering buying or selling a home. If so, please refer them to our team. Not only will they benefit from our award-winning service, but a very worthy cause will benefit as well. Could you give me a call or pass along my phone number? Thank you for giving this some thought.

MAKING A DIFFERENCE

In order to provide their lifesaving work and keep family medical bills to a minimum, Johns Hopkins Children's Center depends on sponsorships and donations.

So when you hear me say **"YOUR REFERRALS HELP THE KIDS..."** they really do!



**When You Put Others First,
You Will Never Be Second!**

Refer Your Family & Friends

A core value in our company is "the size of the hole you give through is directly proportionate to the size of the hole you receive through." As part of our Go Serve Big mission, we proudly give back to those in our community who need help the most. In this case, it's the amazing kids with amazing moms at Johns Hopkins Children's Center. My mom told me to give all I could, no matter what I was doing. Many years later, I get to repeat it here and do all I can to help you, your referrals, and try to help Johns Hopkins Children's Hospital continue their leading-edge care and keep the costs of those families to a minimum.

Thank you in advance for your referrals!

Vinny Steo

Your Home Sold Guaranteed Realty



Contact Us

Your Home Sold
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A Real Estate Company with Experience, Proven Results, and a Give-Back Philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So the people you refer can be assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a portion of the income we receive will go toward a very worthy cause.

Refer Your Friends, Neighbors, Associates, or Family Members Considering Making a Move

- 1 You can go to www.YouCanHelpTheKids.com and enter their contact info online or forward the link to someone you know considering a move.
- 2 Of course, you can always call me direct at [410-793-1616](tel:410-793-1616).

Why I Support Johns Hopkins Children's Center

I remember when I first heard about a young person in our real estate community suffering from a nasty disease and getting treated for that at Johns Hopkins Children's Center. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hardworking healthcare professionals, most making their homes right here in the Greater Baltimore area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a local resident, I take pride in supporting the good work these people do at Johns Hopkins Children's Center.

Our company rallies around our goal of raising money and donating portions of our income to help Johns Hopkins Children's Center in their quest to help young people when they need healing. We are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Johns Hopkins Children's Center shares similar commitments to their patients, and since their services survive on sponsorships and donations, we are happy to contribute and proud to support them.

Sincerely,
Vinny Steo
Your Home Sold Guaranteed Realty