

HOMeward Bound



THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER



Who cares if the Ground Hog got it right,

Spring

is **STILL** coming! I promise.

Spring is Springing! Yay! I just came inside from shooting a video outside and WOW! It's nice out! Yes, I realize that when you get this, it could be cold and rainy, but those cold days are just about over. Everyone loves Spring, primarily because it means... Summer is near! For many across this great country though, it's still cold, grey, and snowy! One thing is for sure, this Winter season is ending. It does every year without fail.

Just like the weather seasons come and go, so do the seasons of life. I just turned 53, and my only daughter who just turned 11 is now helping the community like I do through worthy causes supported by her school. Are you with me when I say these seasons seem to come and go faster and faster, as well as time? My wife reminded me last night we have shared 21 of my birthdays together. Some of life's seasons will be **HOT** and others will be **COLD**, some high and some low. The lows we want to move by quickly, the highs we want to stay forever. But it's the low points, those tough times, that I have learned from the most from. All of the experiences through these seasons made me who I am.

(continued on next page)



Vinny Steo

Sell Your Home and Get Top Dollar!
Call Me Today for a **FREE CONSULTATION.**
410-793-1616



Your Referrals Help the Kids!



Go Serve Big!!! Investing in the People of Our Great Community.



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we love making
guarantees!**

**Buyer Satisfaction
Guarantee:**

Love the Home
or We'll Buy It Back!

Seller Guaranteed Sale:

Your Home Sold or
We'll Buy It!

We guarantee that a
portion of our income will
go to a very worthy cause
like Johns Hopkins
Children's Center!

Call Me Today for a
FREE CONSULTATION.
I am here to help with your
real estate needs.

Vinny Steo
410-793-1616
contactus@vinnysteo.com

Unfortunately, some will have a Spring they would much rather forget. With all the beauty Spring brings, there is also an ugly side for some. Just hours from where I'm typing this, Johns Hopkins Children's Center is working to make wishes come true for children who are suffering from various illnesses or diseases. For them and their families, Spring is the furthest thing from their minds. Don't get me wrong, these families long to see their kids out in the yard playing or riding their bikes but, for now, they are praying this will be a season of healing.

This Is Where You Can Help!

If you or anyone you know is considering making a move, we would like to offer them a FREE, no-obligation consultation to discuss how they can make their move, get what they want, and do it with the least amount of hassle. Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction to getting their home sold!

Just like last year, we are on a mission to raise \$25,000 for Johns Hopkins Children's Center. We do this by donating a portion of our income from every home sale that is referred to us. As you know, Johns Hopkins Children's Center does great work in helping kids fight through and survive nasty, life-threatening diseases like cancer, Non-Hodgkin's lymphoma, leukemia, and others.



Do you want to get 20% of our income (\$2,500 for a typical Maryland home) donated to your favorite non-profit - 501(c)(3)? Just refer someone you know who is ready to buy or sell a home. When the purchase or sale is complete, your favorite non-profit receives the money from us. What a great way to support the charity of your choice! To get started, simply scan the QR code on the left column or call/text: 410-793-1616.

Go Serve Big!!! Investing in the People of Our Great Community.



Johns Hopkins Children's Center is Making a Difference Today and for Tomorrow

As the area's leading non-profit, Johns Hopkins Children's Center depends on sponsorships and donations to continue its leading-edge care and keep families' expenses to a minimum. We are committed to donating a portion of our income from referred home sales to this very worthy cause. So, your referrals do help the kids.

Refer Your Family & Friends

Please refer anyone you know considering buying or selling a home to my real estate sales team. Not only will they benefit from our award-winning service, but a very worthy cause will benefit as well. Simply call me direct at 410-793-1616 or forward my number.

Over the last two decades of helping thousands of families sell their homes and/or buy another, we have met some wonderful, loving, caring people. People like you! For those you know considering a move that we can help, you have my word that we will do our very best to help them buy or sell the place they call home. I hope this special month of showing thanks brings you much joy and happiness.

With all my appreciation,

Vinny Steo

Your Home Sold Guaranteed Realty



MAKING A DIFFERENCE

In order to provide their lifesaving work and keep family medical bills to a minimum, Johns Hopkins Children's Center depends on sponsorships and donations.

So when you hear me say
"YOUR REFERRALS HELP THE KIDS"
they really do!

Go Serve Big!!! Investing in the People of Our Great Community.



Contact Us

Your Home Sold
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A Real Estate Company with Experience, Proven Results, and a Give-back Philosophy!

Over the last two decades of helping thousands of families sell their homes and/or buy another, we have met some wonderful, loving, caring people.

People like you! So the people you refer can be assured that not only will they get the award-winning service we are known for, and a guarantee to back it up, but that a portion of the income we receive will go toward a very worthy cause.

Refer Your Friends, Neighbors, Associates, or Family Members Considering Making a Move

- 1 You can go to www.YouCanHelpTheKids.com and enter their contact info online or forward the link to someone you know considering a move.
- 2 Of course, you can always call me direct at **410-793-1616**.



Why I Support Johns Hopkins Children's Center

I remember when I first heard about a young person in our real estate community suffering from a nasty disease and getting treated for that at Johns Hopkins Children's Center. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hardworking healthcare professionals, most making their homes right here in the Greater Baltimore area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a local resident, I take pride in supporting the good work these people do at Johns Hopkins Children's Center.

Our company rallies around our goal of raising money and donating portions of our income to help Johns Hopkins Children's Center in their quest to help young people when they need healing. We are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Johns Hopkins Children's Center shares similar commitments to their patients, and since their services survive on sponsorships and donations, we are happy to contribute and proud to support them.

Sincerely,
Vinny Steo
Your Home Sold Guaranteed Realty