

YOURHOME SOLD
GUARANTEED REALTYSM

Our Name Is Our Promise

Vinny Steo



RAMSEY TRUSTED

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER

May 2026



Vinny Steo

Sell Your Home and
Get Top Dollar!
Call Me Today for a
Free Consultation.
410-793-1616

HOW TO DECLUTTER IN MINUTES

Small Steps, Cleaner
Spaces

NEW LISTINGS

All the Hot New
Listings in Your Area

MAY MAINTENANCE

Make sure your home is
ready for the warmer
temps



HOW TO DECLUTTER IN MINUTES

Kitchen

Fill the dishwasher with any dishes sitting in the sink, and clear off countertops. Put any appliances not being used away, and tuck away any items that belong in cupboards. Neatly fold dishtowels for a quick tidiness trick.

Bathrooms

Start by tucking away items on the countertops, and pulling the shower curtain closed to conceal any bathtub clutter. Straighten any open displays, and don't worry about what's behind closed doors.

Entryway

As the first spot you enter in the house, it tends to collect a lot of clutter. It takes only a minute to straighten up the shoes and coats. Pick up and return any items to their rightful places and tuck coats and jackets into the closet or onto coat hooks.

Living Room

Straighten out sofa pillows and refold throw blankets for an immediate tidy look. Pick up any items that don't belong in the living room, such as phone chargers, toys, etc., and return them to the right spot. Browse through any magazines or periodicals and toss out unwanted ones.

**As You Know,
We Love Making
Guarantees!**

Buyer Satisfaction
Guarantee:
Love the Home,
or We'll Buy It Back!

Seller Guaranteed Sale:
Your Home Sold or
We'll Buy It!

Call me today for a
free consultation.
I am here to help with
your real estate needs.

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contactus@vinnysteo.com



MAINTENANCE TIPS

- Clean clothes dryer exhaust
- Inspect and clean decks
- Tune-up the lawnmower and the fertilize lawn
- Test sprinkler system
- Lay mulch around flowerbeds and trees

OUR MISSION

To Positively Impact People Through Second Mile Service, Innovative Systems, and Charitable Giving!

A PORTION OF EVERY REFERRED HOME SALE SUPPORTS THESE ORGANIZATIONS





What's New

New Listings

| ADDRESS | BED | BATH | SQ.FT | VIRTUAL TOUR | PRICE |
|---|-----|------|-------|----------------------|-------------|
| 1224 Carroll St, Baltimore, MD 21230 | 3 | 2 | 1500 | VIEW | \$ 210,000 |
| 1425 Cooksie St, Baltimore, MD 21230 | 2 | 1.5 | 1000 | VIEW | \$ 374,990 |
| 302 Sheffield Ct, Joppatowne, MD 21085 | 4 | 2.5 | 2072 | VIEW | \$ 375,000 |
| 106 E Chase St, Baltimore, MD 21202 | 7 | 7 | 6544 | VIEW | \$1,794,000 |
| 42 Liberty Rd, Unit C, Sykesville, MD 21784 | 2 | 2 | 1177 | VIEW | \$ 324,900 |
| 2609 Washington Blvd, Baltimore, MD 21230 | 2 | 1.5 | 1512 | VIEW | \$ 200,000 |
| 214 Ballard Ave, Essex, MD 21220 | 3 | 1 | 1500 | VIEW | \$ 239,990 |
| 3 Valley Park Ct, Damascus, MD 20872 | 3 | 2.5 | 930 | VIEW | \$ 333,989 |
| 418 Greenland Beach Rd, Greenland Beach, MD 21226 | 1 | 1.5 | 1100 | VIEW | \$ 564,900 |

Just Sold

| ADDRESS | BED | BATH | SQ.FT | DAYS ON MARKET | PRICE |
|--|-----|------|-------|----------------|------------|
| 242 Mackall St, Elkton, MD 21921 | 5 | 4 | 2688 | 12 | \$ 259,900 |
| 1722 Redwood Ave, Parkville, MD 21234 | 3 | 1 | 1008 | 0 | \$ 145,000 |
| 1119 Pine Heights Ave, Baltimore, MD 21229 | 3 | 2 | 1958 | 13 | \$ 305,000 |
| 7827 Clark Station Rd, Severn, MD 21144 | 2 | 2 | 1752 | 34 | \$ 320,000 |
| 9501 Robin Meadow Ct, Perry Hall, MD 21128 | 5 | 4 | 3616 | 12 | \$ 860,000 |
| 2443 W Cold Spring Ln, Baltimore, MD 21215 | 3 | 1.5 | 1500 | 19 | \$ 162,500 |

SPECIAL PROMO

BUY DIRECT AND RECEIVE A **FREE, 3-YEAR HOME WARRANTY** ON ALL MAJOR SYSTEMS IN THE HOME



STEO TEAM DOMINATES YHSGR "OWN THE MARKET" CONFERENCE WITH #1 NATIONAL AWARD



The team earned the title of **#1 Team for Highest Listing-to-Closed Ratio in the USA for 2025**—one of the most telling metrics in real estate. This award highlights the team’s ability to not just secure listings but to consistently convert them into successful closings. In a shifting market, that level of execution separates top performers from the rest. Together, these achievements reinforce a clear narrative: the YHSGR Vinny Steo Team isn’t just participating in the market—they’re leading it. Through proven systems, high-level client communication, and a results-oriented mindset, the team continues to set the standard nationwide. As the market evolves, one thing remains constant—their commitment to delivering outcomes that matter.

REFER A BUYER OR SELLER &

WIN

A CRUISE

+ GIVE BACK TO A CAUSE YOU LOVE! ❤️



8
NIGHTS
CARIBBEAN/
BAHAMAS CRUISE
FOR TWO



REFER
a friend, family member,
or colleague who is buying
or selling a home.



YOU'RE ENTERED
into a raffle to win an
8-night cruise for two,
departing from Baltimore!



YOU CHOOSE
a charity and we'll
make a donation in
your name!

FOOD INCLUDED!

- ✓ *Departs from Baltimore*
- ✓ *Comfortable Accommodations & Meals*
- ✓ *Voucher gives you flexibility to choose your travel dates**



TURN YOUR REFERRAL INTO
A VACATION & HELP YOUR LOCAL CHARITY!

ENTER TODAY!

YourReferralHelps.com

When your referral connects with us and moves forward, you'll be entered into the Cruisin' for a Cause raffle. One winner will be randomly selected and notified. Prize is a voucher for an 8-night Caribbean/Bahamas cruise for two (food included), departing from Baltimore. Winner is responsible for any additional costs related to selected travel dates.

THINGS YOU SHOULD **NEVER** THROW AWAY



Heirloom Furniture

Grandma's wingback chair certainly brings back lots of memories, but it may not go with your current living arrangement whether by style or size. Before tossing it out, consider asking other family members if it's wanted, or try giving it a makeover.



Photographs

In this digital age, gone are the days when we'd have physical prints of our photographs. Nothing beats rifling through such photographs by hand. Think twice before tossing out such treasured memories.



Books

Finished reading your books? Don't pack them up for garbage day just yet. Books are a great accessory in home decor. They add color to shelves and built-in units and can add style to a boring coffee table. If that doesn't work for you, check with your local library if they are accepting donations.



RUN FOR A CAUSE *at the* **MARYLAND ZOO**

September 26, 2026



Vinny Steo
CEO/Broker

Your Home Sold Guaranteed Realty
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Bel Air, MD 21015

The real estate market is very active in May.
Refer a friend and be rewarded!

✉ contactus@vinnysteo.com

☎ 410-793-1616

www.MDHomePricing.com

SCAN ME



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