

Who Cares if the Groundhog Got it Right?



Spring is Springing! Yay! Just wrapped up shooting a video outdoors, and the sunshine feels AMAZING! While I know some of you are still battling cold and snow, let's hold on; warmer days are just around the corner. Everyone loves Spring because it brings us closer to summer fun! As we embrace the changing seasons, let's remember that nature has its own rhythm. Whether it's Winter or Spring, every day is an opportunity to grow. Let's focus on what truly matters—our shared experiences and connections! What are you looking forward to this season?

Just like the seasons come and go, so do the seasons of life. I just turned 54, and my only daughter who just turned 12 is now helping the community like I do through worthy causes supported by her school. Are you with me when I say these seasons seem to come and go faster and faster, as well as time? My wife reminded me last night we have shared 22 of my birthdays together. Some of life's seasons will be **HOT** and others will be **COLD**, some high and some low. The lows we want to move by quickly, the highs we want to stay forever. But it's the low points, those tough times, that I have learned from the most. All of the experiences through these seasons made me who I am.



Vinny Steo

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The 36th Annual MIX 106.5 Radiothon was a success! Thanks for all your help!



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While Spring paints a beautiful picture of renewal, it's essential to remember that for some, it brings heartache. Just hours away from here, the Johns Hopkins Children's Center tirelessly works to grant wishes for children battling serious illnesses. Their families yearn for laughter and outdoor play but instead, hold onto hope for healing this season. Let's join in support and spread love to those who need it most!

This Is Where You Can Help!

If you or anyone you know is considering making a move, we would like to offer them a free, no-obligation consultation to discuss how they can make their move, get what they want, and do it with the least amount of hassle. Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction to getting their home sold!

Just like last year, we are on a mission to raise \$25,000 for Johns Hopkins Children's Center. We do this by donating a portion of our income from every home sale that is referred to us. As you know, Johns Hopkins Children's Center does great work in helping kids fight through and survive nasty, life-threatening diseases like cancer, non-Hodgkin's lymphoma, leukemia, and others. However, they rely on sponsorships and donations to continue their leading-edge care and keep families' expenses to a minimum.

**Your Referrals
Help the Kids!**





Johns Hopkins Children's Center is Making a Difference Today and for Tomorrow

We are committed to donating a portion of our income from referred home sales to worthy causes like Johns Hopkins Children's Center. So, your referrals do help the kids.

Refer Your Family & Friends

Please refer anyone you know considering buying or selling a home to my real estate sales team. Not only will they benefit from our award-winning service, but worthy causes will benefit as well. Simply call me direct at 410-793-1616 or forward my number.

For those you know considering a move that we can help, you have my word that we will do our very best to help them buy or sell the place they call home. I hope this special month of showing thanks brings you much joy and happiness.

With all my appreciation,

Vincent Steo
 Vinny Steo

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YOUR REFERRALS SUPPORT OUR GO SERVE BIG MISSION

Our Go Serve Big mission is about providing our customers with **second-mile service**, helping our team members in all areas of their lives, and **giving back to the community** that has supported us for over two decades.



Who do you know who is looking to make a move in the next few months that you can refer to our real estate team? Not only will they receive our award-winning service, but a portion of our income will support our Go Serve Big partners. We made it easy to refer your friends, family, and associates, simply visit YouCanHelpTheKids.com or call **410-793-1616**.



Contact Us

Your Home Sold
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Vinny Steo

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A Real Estate Company with Experience, Proven Results, and a Give-back Philosophy!

Over the last two decades of helping thousands of families sell their homes and/or buy another, we have met wonderful, loving, and caring people just like you. Thus, the people you refer can be assured that not only will they get the award-winning service we are known for, and a guarantee to back it up, but that a portion of the income we receive will go toward worthy causes.

Refer Your Friends, Neighbors, Associates, or Family Members Considering Making a Move



1

Go to YouCanHelpTheKids.com and enter their contact info online.

2

Call us direct at **410-793-1616**.

Why I Support Johns Hopkins Children's Center

I remember when I first heard about a young person in our real estate community suffering from a nasty disease and getting treated for that at Johns Hopkins Children's Center. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hardworking healthcare professionals, most making their homes right here in the Greater Baltimore area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a local resident, I take pride in supporting the good work these people do at Johns Hopkins Children's Center.

Our company rallies around our goal of raising money and donating portions of our income to help Johns Hopkins Children's Center in their quest to help young people when they need healing. We are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Johns Hopkins Children's Center shares similar commitments to their patients, and since their services survive on sponsorships and donations, we are happy to contribute and proud to support them.

Sincerely,
Vinny Steo
Your Home Sold Guaranteed Realty