

# HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER



THE JOHNS HOPKINS HOSPITAL



Spring is Springing! Yay! I just came inside from shooting a video outside and WOW! It's nice out! Yes, I realize that when you get this and read it that it could be cold and rainy, but those cold days are just about over. Everyone loves Spring, primarily because it means. . . Summer is near! For many across this great country though, it's still cold, grey, and snowy! One thing is for sure, this Winter season is coming to an end. It does every year without fail.

Just like the seasons come and go, so do the seasons of life. Are you with me when I say that these seasons seem to come and go faster and faster, as well as time? Some of life's seasons will be hot and others will be cold, some high and some low. The lows we want to move by quickly, the highs we want to stay forever. But it's the low points, those tough times, that I have learned from the most. All of the experiences through these seasons make me who I am.

**Your Referrals  
Help the Kids!**



Benefiting  
**JOHNS HOPKINS**  
CHILDREN'S CENTER



**Vinny Steo**

Selling Your Home and  
Getting Top Dollar!  
Call me TODAY for a  
**FREE CONSULTATION.**

**410-793-1616**



Go Serve Big!!! Investing in the People of Our Great Community.



As you know,  
we love making  
guarantees!

**Buyer Satisfaction  
Guarantee:**

Love the home,  
or we'll buy it back!

**Seller Guarantee:**

Your home sold or we'll  
buy it! And we guarantee  
that a portion of our  
income will go to a very  
worthy cause like  
Johns Hopkins  
Children's Center!

Call me today for a  
**free consultation.**

I am here to help with your  
real estate needs.

**Vinny Steo**

**410-793-1616**

[contactus@vinnysteo.com](mailto:contactus@vinnysteo.com)



**IF YOU OR A FRIEND ARE THINKING ABOUT SELLING, MAKE SURE TO CHOOSE A REAL ESTATE COMPANY YOU CAN TRUST!**

**We are a Real Estate Company with Experience,  
Proven Results, and a Give-Back Philosophy!**

**Unfortunately, there are some that will have a Springtime they would much rather forget.**

With all the beauty this Springtime brings, there is also hardship for some. Just down the street from where I'm typing this, **Johns Hopkins Children's Center** has a full house of kids with many fighting for their lives.

For them and their families, Springtime is the furthest thing from their minds. Don't get me wrong, these families long to see their kids out in the yard playing or riding their bikes, but for now, they are praying this will be a season of healing.

This is where you can help!

If you or anyone you know is considering making a move, we would like to offer them a **FREE, no obligation consultation** to discuss just how they can make their move, get what they want, and do it with the least amount of hassle. Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction to getting their home sold!

Just like last year, we are on a mission to raise another \$25,000 for Johns Hopkins Children's Center. We do this by donating a portion of our income from every home sale that is referred to us. As you know, Johns Hopkins Children's Center does great work in helping kids fight through and survive nasty, life-threatening diseases like cancer, Non-Hodgkin's lymphoma, leukemia, and others.

**A Real Estate Company that**

***Gives Back***

**Remember, Your Referrals  
Help the Kids!**



Go Serve Big!!! Investing in the People of Our Great Community.



## Johns Hopkins Children's Center is Making a Difference Today and for Tomorrow

As the areas leading non-profit, Johns Hopkins Children's Center depends on sponsorships and donations to continue their leading-edge care and keep families' expenses to a minimum.

We are committed to donating a portion of our income from referred home sales to this very worthy cause. So, your referrals really do help the kids.

### REFER YOUR FAMILY & FRIENDS

Please refer anyone you know considering buying or selling a home to my real estate sales team. Not only will they benefit from our award-winning service, but a very worthy cause will benefit as well. Simply call me direct at 410-793-1616 or forward my number.

### MAKING A DIFFERENCE

In order to provide their lifesaving work and keep family medical bills to a minimum, Johns Hopkins Children's Center depends on sponsorships and donations.

So when you hear me say  
**"YOUR REFERRALS HELP THE KIDS..."**  
they really do!

Over the last two decades of helping thousands of families sell their homes and/or buy another, we have met some wonderful, loving, caring people. People like you! For those you know considering a move that we help, you have my word that we will do our very best in helping them buy or sell the place they call home. I hope this special month of showing thanks brings you much joy and happiness.

With all my appreciation,

Vinny Steo

**Your Home Sold Guaranteed Realty**



*When You Put Others First, You Will Never Be Second!*



## Contact Us

Your Home Sold  
Guaranteed Realty -  
Vinny Steo

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Bel Air, MD 21015  
(410) 793-1616  
contactus@vinnysteo.com



## A Real Estate Company with Experience, Proven Results, and a Give-Back Philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So the people you refer can be assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

## Refer Your Friends, Neighbors, Associates, or Family Members Considering Making a Move

- 1 You can go to [www.YouCanHelpTheKids.com](http://www.YouCanHelpTheKids.com) and enter their contact info online or forward the link to someone you know considering a move.
- 2 Of course, you can always call me direct at **410-793-1616**.

## Our 2023 Easter Family Festival

### YOU ARE INVITED!

- Easter Egg Hunt
- Family Lunch
- Bouncy House
- Balloon Animals
- Face Painting
- Raffle Prize
- Easter Giveaways
- Coloring Contest
- ... and more!



Our 2023 Easter Family Festival is something to look forward to each year . . . especially this year as we're introducing some new twists to your old favorites! We're excited to be hosting this event again free of charge on Saturday, April 1st, to thank our customers, celebrate lives that were changed, and provide support for Johns Hopkins Children's Center.

You and your family will be able to enjoy some of our most popular activities from the past like the Great Eggscape (outdoor Easter egg hunt), outdoor bouncy house, raffle prizes, and scrumptious lunch for the whole family as well as some new activities to be announced soon!

Seating is limited, so reserve your spots today by calling 443-485-5746 or email [service@vinnysteo.com](mailto:service@vinnysteo.com).

### 2023 Easter Family Festival

#### Save the Date

**Saturday, April 1, 2023**

**(Rain Date 4 / 8 / 23)**

**11:00 am - 2:00 pm**

**Geneva Farms**

#### Hosted by

**Your Home Sold Guaranteed Realty - Vinny Steo**

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**Facebook.com/YourHomeSoldGuaranteedMD** for event updates and latest local real estate market news.