

# HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER



This month we will be celebrating Father's Day by honoring all of those dads who made a positive impact in the lives of their children and their families. Across the country, there will be celebratory dinners, special greeting cards, and gifts.

In honor of Father's Day, I wanted to take the opportunity to give you a gift to celebrate this special occasion. In fact, I'm giving you two very special gifts! Yes, two gifts.

Gift #1 is my lifetime home sale guarantee.

**Your Home Sold, Guaranteed, at Your Price or I'll Buy It\***

Yes, this is the guarantee I am most famous for. And you will know that whether it's a super awesome real estate market or a housing recession, I have not wavered from this guarantee. The peace of mind from a guarantee like this is a fantastic gift. My team and I are committed to results. In fact, being results-oriented is one of our core values. For more than 30 years, people have been coming to us when they want their home sold, at their price, and with the least hassle. We look forward to the next 30 years of guaranteed results for area homeowners.



**Vinny Steo**

Sell Your Home and Get  
Top Dollar!

Call Me Today for a

**FREE CONSULTATION.**

**410-793-1616**



Go Serve Big!!! Investing in the People of Our Great Community.



**As you know,  
we love making  
guarantees!**

**Buyer Satisfaction  
Guarantee:**

Love the home,  
or we'll buy it back!

**Seller Guarantee:**

Your home sold or we'll  
buy it! We guarantee that a  
portion of our income will  
go to a very worthy cause -  
Johns Hopkins  
Children's Center!

Call me today for a  
**free consultation.**

I am here to help with your  
real estate needs.

**Vinny Steo**

**410-793-1616**

[contactus@vinnysteo.com](mailto:contactus@vinnysteo.com)



**If You or a Friend are Thinking About Selling, Make Sure to  
Choose a Real Estate Company You can Trust!**

**We are a Real Estate Company with Experience,  
Proven Results, and a Give-Back Philosophy!**

Gift #2...

**Donations to Johns Hopkins Children's Center on Your Behalf.**

In last month's newsletter, I updated you on our goal of raising \$25,000 for Johns Hopkins Children's Center this calendar year. In case you missed it, we donate a portion of our income from home sales to Johns Hopkins Children's Center. Their work in helping kids fight through and survive nasty debilitating diseases like cancer, non-Hodgkin's lymphoma, and leukemia, as well as their work in early diagnosis of autism and spinal cord injuries, is second to none! And as the leading not-for-profit hospital in our area, they depend on sponsorships and donations to continue their leading-edge care and to keep family expenses to a minimum.

Since that newsletter, we have received 37 referrals. That is 37 families wanting to buy or sell a home, referred to us by clients like you. This means we have been able to contribute an extra \$7,203 year-to-date toward this very worthy cause.

**Your Referrals Help the Kids!**

If you or anyone you know is considering making a move, we would like to offer them a **FREE, no obligation consultation** to discuss just how they can make their move, get what they want, and do it with the least amount of hassle. Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction when it comes to getting their home sold!

**A Real Estate Company that**

***Gives Back***

Remember, Your Referrals  
Help the Kids!



Go Serve Big!!! Investing in the People of Our Great Community.



## Johns Hopkins Children's Center is Making a Difference for Today and for Tomorrow



### Your Referrals Help the Kids

You may know someone considering buying or selling a home. If so, please refer them to our team. Not only will they benefit from our award-winning service, a very worthy cause will benefit as well.

Just give me a call or pass along my phone number. Thank you for giving this some thought.

### MAKING A DIFFERENCE

In order to provide their lifesaving work and keep family medical bills to a minimum, Johns Hopkins Children's Center depends on sponsorships and donations.

So when you hear me say  
**"YOUR REFERRALS HELP THE KIDS..."**  
they really do!



*When You Put Others First, You Will Never Be Second!*

If you would like to find out more about Johns Hopkins Children's Center and sponsorship opportunities, visit their website:

<https://www.hopkinsmedicine.org/johns-hopkins-childrens-center/>

Life moves fast for some and we are eager to make the home selling and buying experience a smooth rewarding one. Over the last two decades of helping thousands of families sell their homes and/or buy another, we have met some wonderful, loving, caring people. People like you! As we move forward this Summer, please know we are extremely thankful for you being a special part of our business.

Thank you in advance for your referrals! We are so grateful. Thank you for reading over this month's Homeward Bound and thank you for referring anyone you know considering buying or selling to my team. They will be in good hands and a very worthy cause will benefit as well.

Vinny Steo

**Your Home Sold Guaranteed Realty**



## Contact Us

Your Home Sold  
Guaranteed Realty -  
Vinny Steo

2107 Laurel Bush Rd, Suite 104,  
Bel Air, MD 21015  
(410) 793-1616  
contactus@vinnysteo.com



I remember when I first heard about a young person in our real estate community suffering from a nasty disease and getting treated for it at Johns Hopkins Children's Center. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hardworking healthcare professionals, most making their home right here in the greater Baltimore area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a local resident, I take pride in supporting the good work these people do at Johns Hopkins Children's Center.

## A Real Estate Company with Experience, Proven Results, and a Give-Back Philosophy!

Over the last two decades of helping thousands of families sell their homes and/or buy another, we have met some wonderful, loving, caring people.

People like you! So the people you refer can be assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a portion of the income we receive will go toward a very worthy cause.

## Refer Your Friends, Neighbors, Associates, or Family Members Considering Making a Move

- 1 You can go to [www.YouCanHelpTheKids.com](http://www.YouCanHelpTheKids.com) and enter their contact info online or forward this website address to someone you know considering a move.
- 2 Of course, you can always call me direct at **410-793-1616**.

## Why I Support Johns Hopkins Children's Center

Our company rallies around our goal of raising money and donating portions of our income to help Johns Hopkins Children's Center in their quest to help young people when they need healing. We are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Johns Hopkins Children's Center shares similar commitments to their patients, and since their services survive on sponsorships and donations, we are happy to contribute and proud to support them.

Sincerely,  
Vinny Steo