

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER



We assume the rights of freedom and debate its boundaries in politics, yet how often do we take time to reflect on what freedom means to us personally?

Freedom is not a concept carved from stone; it is malleable and personal, always shifting shape depending on where you find yourself standing and the angle of the slanting light.

My personal definition of freedom is the ability to act based on my convictions without external restriction or retribution. It is the ability to represent myself as I see myself to be, not having to hide or disguise who I am in order to pursue happiness, fulfillment, and growth. It is the power of free self-expression. Personal freedom is one of my top three values.

Of course, there are boundaries to freedom. My actions should not hurt others or restrict their personal freedoms, and so this is the dance of conscience. Will what I want to conflict with what others want or need? If so, how can I have the personal autonomy I need while respecting the freedom of those around me?

I believe there is always a path for mutual free expression when we respect one another. Today, as we prepare to celebrate Freedom Month, I offer the following quotes as food for thought:

(Continued on next page)



Vinny Steo

Sell Your Home and
Get Top Dollar!

Call Me Today for a

FREE CONSULTATION.

410-793-1616



**Your Referrals
Help the Kids!**



Go Serve Big!!! Investing in the People of Our Great Community.



**As you know,
we love making
guarantees!**

**Buyer Satisfaction
Guarantee:**

Love the Home,
or We'll Buy it Back!

Seller Guarantee:

Your Home Sold
or We'll Buy it!
We guarantee that a
portion of our income
will go to a very worthy
cause - Johns Hopkins
Children's Center!

Call me today for a
free consultation.
I am here to help with
your real estate needs.

Vinny Steo
410-793-1616
contactus@vinnysteo.com



"We must be free not because we claim freedom, but because we practice it."

— **William Faulkner**

"If we don't believe in freedom of expression for people we despise, we don't believe in it at all."

— **Noam Chomsky**

And I leave you with these questions: Which, if any, of these quotes resonates with you? What do you believe about freedom and how do you describe or define it?

"We hold these truths to be self-evident, that all men are created equal, that they are endowed by their Creator with certain unalienable Rights, among these, are life, liberty and the pursuit of happiness."

Beautiful famous words. Those words really come to life for us when you consider the idea of owning real estate, especially your own home.

My Guaranteed Sale program is a solution to 'wrongs' in real estate for homeowners experiencing the Catch-22. In fact, this is how successful businesses are built. Identify something that is a problem for people and solve it.

In today's market, many homeowners really want to make a move, but are finding themselves in a Catch-22 – whether to sell first or buy first. They don't want to end up getting stuck owning two homes or none at all.

My solution to this dilemma is this guarantee: "Your Home Sold Guaranteed at a Price Agreeable to You or I'll Buy It*". This is my own revolution, so to speak, that deals with the age-old indictment of whether to buy first or sell first.

**We are a Real Estate Company with Experience,
Proven Results, and a Give-Back Philosophy!**

**A Real Estate Company that
*Gives Back***
Remember, Your Referrals
Help the Kids!



Go Serve Big!!! Investing in the People of Our Great Community.



Do you want to earn \$2,500 for just referring someone that you know who is thinking about making a move?

If you referred just one person a month you could make an extra \$30,000 per year!

The process is very simple, if you want to receive your referral in cash then register for our simple on-boarding program or you could choose to donate the money to a church or charity of your choice.

Think about what \$30,000 could do for an organization that you're a part of or a worthy cause you believe in.

To get started, simply scan the QR code below or call/text: 410-724-1610



Johns Hopkins Children's Center is Making a Difference for Today and for Tomorrow ❤️

Your Referrals Help the Kids

You may know someone considering buying or selling a home. If so, please refer them to my team. Not only will they benefit from our award-winning service, but a very worthy cause will also benefit as we donate a portion of our income to Johns Hopkins Children's Center for every home sold.

Just give me a call or pass along my phone number. Thank you for giving this some thought.

If you would like to find out more about Johns Hopkins Children's Center and sponsorship opportunities, visit their website:

<https://www.hopkinsmedicine.org/johns-hopkins-childrens-center/ways-to-give>

Thank you in advance for your referrals! We are so grateful. Thank you for reading over this month's Homeward Bound and thank you for referring anyone you know considering buying or selling to my team. They will be in good hands and a very worthy cause will benefit as well.

Vinny Steo

Your Home Sold Guaranteed Realty



When You Put Others First, You Will Never Be Second!

Go Serve Big!!! Investing in the People of Our Great Community.



Contact Us

Your Home Sold
Guaranteed Realty -
Vinny Steo

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I remember when I first heard about a young person in our real estate community suffering from a nasty disease and getting treated for it at Johns Hopkins Children's Center. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hardworking healthcare professionals, most making their home right here in the greater Baltimore area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a local resident, I take pride in supporting the good work these people do at Johns Hopkins Children's Center.

A Real Estate Company with Experience, Proven Results, and a Give-Back Philosophy!

Over the last two decades of helping thousands of families sell their homes and/or buy another, we have met some wonderful, loving, caring people.

People like you! So the people you refer can be assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a portion of the income we receive will go toward a very worthy cause - Johns Hopkins Children's Center.

Refer Your Friends, Neighbors, Associates, or Family Members Considering Making a Move

- 1 You can go to www.YouCanHelpTheKids.com and enter their contact info online or forward this website address to someone you know considering a move.
- 2 Of course, you can always call me direct at **410-793-1616**.

Why I Support Johns Hopkins Children's Center

Our company rallies around our goal of raising money and donating a portion of our income to help Johns Hopkins Children's Center in its quest to help young people when they need healing. We are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Johns Hopkins Children's Center shares similar commitments to their patients, and since their services survive on sponsorships and donations, we are happy to contribute and proud to support them.

Sincerely,
Vinny Steo