

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER

July 2026



Vinny Steo

Sell Your Home and
Get Top Dollar!
Call Me Today for a
Free Consultation.
410-793-1616

TIPS IN BUYING A HOME

Home Buying Secrets
Every Buyer Should Know

NEW LISTINGS

All the Hot New
Listings in Your Area

SUMMER MAINTENANCE

A Little Maintenance
Goes a Long Way

TIPS IN

Buying a Home



1 DON'T FALL IN LOVE WITH ONE HOUSE- DON'T GIVE UP EITHER

Avoid getting fixated on one house, as it can lead to major disappointment or bad financial decisions made out of desperation. Be open to second options.

2 LOOK FOR HOMES UNDER YOUR BUDGET SO YOU CAN BID UP

A good strategy is to search for homes below your spending limit, so you have room to bid up without dipping into savings or going outside of your target price point.

3 IT'S NOT ALWAYS JUST ABOUT PRICE

Together, we should find out what (beyond the listing price) is important to the seller that might give you an advantage.

4 GET A MORTGAGE PREAPPROVAL

A preapproval shows sellers that a lender has verified your finances and creditworthiness and you're ready to move.

5 "GO THE EXTRA MILE" - EXPAND YOUR SEARCH

If you have your heart set on owning a home and living in a specific but out-of-budget neighborhood, you might have to choose between them.

6 IF YOU'RE BORROWING MONEY, GIVE YOURSELF EXTRA TIME

Many mortgage brokers will want to see where funds are coming from, and that they are "seasoned", meaning they have been in the account for 2-3 months. Factor this into your timing.

**As You Know,
We Love Making
Guarantees!**

Buyer Satisfaction
Guarantee:
Love the Home,
or We'll Buy It Back!

Seller Guaranteed Sale:
Your Home Sold or
We'll Buy It!

Call me today for a
free consultation.
I am here to help with
your real estate needs.

Vinny Steo

410-793-1616

contactus@vinnysteo.com



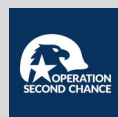
MAINTENANCE TIPS

- Clean grill and outdoor furniture
- Power wash siding and walkways
- Inspect foundation and crawlspace
- Service air conditioner
- Clean and apply a sealant to wood fences

OUR MISSION

To Positively Impact People Through Second Mile Service, Innovative Systems, and Charitable Giving!

A PORTION OF EVERY REFERRED HOME SALE SUPPORTS THESE ORGANIZATIONS



Let's Go Serve Big!

VOLUNTEERS NEEDED!

Together, we can make a difference.



We love supporting local causes & making an impact!

OUR TEAM IS VOLUNTEERING IN JULY!

Your Home Sold Guaranteed Realty – Vinny Steo Team is proud to volunteer at **First Fruits Farm** in July as part of our commitment to giving back to the amazing community that has supported us for **over 2 decades**.

From fundraising at **Miracles in Motion 5K** to hands-on service in the fields, we're honored to stand alongside First Fruits Farm in their mission to fight hunger and nourish our neighbors.

We're continuing our **Go Serve Big** mission by showing up, lending a hand, and helping provide fresh, nutritious food for families in need.

You can be part of it!



Give your time. Make a difference.



Help feed our neighbors and strengthen our community.



Together, we can create **miracles**.

OUR CORE VALUES IN ACTION



SECOND MILE SERVICE
Go Serve Big!



EMPOWER
Inspire Others



RESULTS DRIVEN



VALUE RELATIONSHIPS
Express Gratitude



EMBRACE CONTINUOUS IMPROVEMENT
Always Growing



VOLUNTEER WITH US!
Let's Go Serve Big – together.

Want to join us in July?
Contact us to learn more about volunteer opportunities.
#GoServeBig



Our Name is Our Promise

Vinny Steo



New Listings

What's New

| ADDRESS | BED | BATH | SQ.FT | VIRTUAL TOUR | PRICE |
|---|-----|------|-------|----------------------|--------------|
| 1224 Carroll St, Baltimore, MD 21230 | 3 | 2 | 1500 | VIEW | \$ 210,000 |
| 1425 Cooksie St, Baltimore, MD 21230 | 2 | 1.5 | 1000 | VIEW | \$ 374,990 |
| 2019 Codd Ave, Dundalk, MD 21222 | 3 | 1 | 1728 | VIEW | \$ 199,900 |
| 106 E Chase St, Baltimore, MD 21202 | 7 | 7 | 6544 | VIEW | \$ 1,794,000 |
| 42 Liberty Rd, Unit C, Sykesville, MD 21784 | 2 | 2 | 1177 | VIEW | \$ 324,900 |
| 2609 Washington Blvd, Baltimore, MD 21230 | 2 | 1.5 | 1512 | VIEW | \$ 200,000 |
| 214 Ballard Ave, Essex, MD 21220 | 3 | 1 | 1500 | VIEW | \$ 239,990 |
| 77 Goldspire Dr, Elkton, MD 21921 | 4 | 2.5 | 2200 | VIEW | \$ 410,000 |
| 4220 Germantown Way, Perry Hall, MD 21128 | 4 | 3.5 | 2432 | VIEW | \$ 474,990 |
| 78 Ailes Rd Delta, PA 17314 | 4 | 2 | 2288 | VIEW | \$ 375,000 |

Just Sold

| ADDRESS | BED | BATH | SQ.FT | DAYS ON MARKET | PRICE |
|--|-----|------|-------|----------------|------------|
| 242 Mackall St, Elkton, MD 21921 | 5 | 4 | 2688 | 12 | \$ 259,900 |
| 1722 Redwood Ave, Parkville, MD 21234 | 3 | 1 | 1008 | 0 | \$ 145,000 |
| 1119 Pine Heights Ave, Baltimore, MD 21229 | 3 | 2 | 1958 | 13 | \$ 305,000 |
| 3982 Schalk Rd, #1 Millers, MD 21102 | 3 | 3.5 | 1980 | 5 | \$ 555,000 |
| 9501 Robin Meadow Ct, Perry Hall, MD 21128 | 5 | 4 | 3616 | 12 | \$ 860,000 |
| 8560 Kim Marie Ct, Pasadena, MD 21122 | 3 | 2.5 | 1320 | 6 | \$ 449,900 |
| 1322 Harford Square Dr, Edgewood, MD 21040 | 3 | 2.5 | 2200 | 7 | \$ 168,000 |

SPECIAL PROMO

BUY DIRECT AND RECEIVE A **FREE, 3-YEAR HOME WARRANTY** ON ALL MAJOR SYSTEMS IN THE HOME



THINGS YOU SHOULD **NEVER** THROW AWAY



Heirloom Furniture

Grandma's wingback chair certainly brings back lots of memories, but it may not go with your current living arrangement whether by style or size. Before tossing it out, consider asking other family members if it's wanted, or try giving it a makeover.



Photographs

In this digital age, gone are the days when we'd have physical prints of our photographs. Nothing beats rifling through such photographs by hand. Think twice before tossing out such treasured memories.



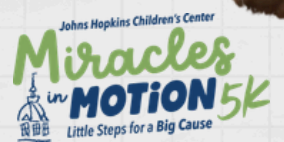
Books

Finished reading your books? Don't pack them up for garbage day just yet. Books are a great accessory in home decor. They add color to shelves and built-in units and can add style to a boring coffee table. If that doesn't work for you, check with your local library if they are accepting donations.



RUN FOR A CAUSE *at the* **MARYLAND ZOO**

September 26, 2026



Vinny Steo
CEO/Broker

Your Home Sold Guaranteed Realty
2107 Laurel Bush Rd, Suite 104,
Bel Air, MD 21015

The real estate market is very active in Summer.
Refer a friend and be rewarded!

✉ contactus@vinnysteo.com

☎ 410-793-1616

www.MDHomePricing.com

SCAN ME



Connect with us!



@yourhomesoldguaranteedmd