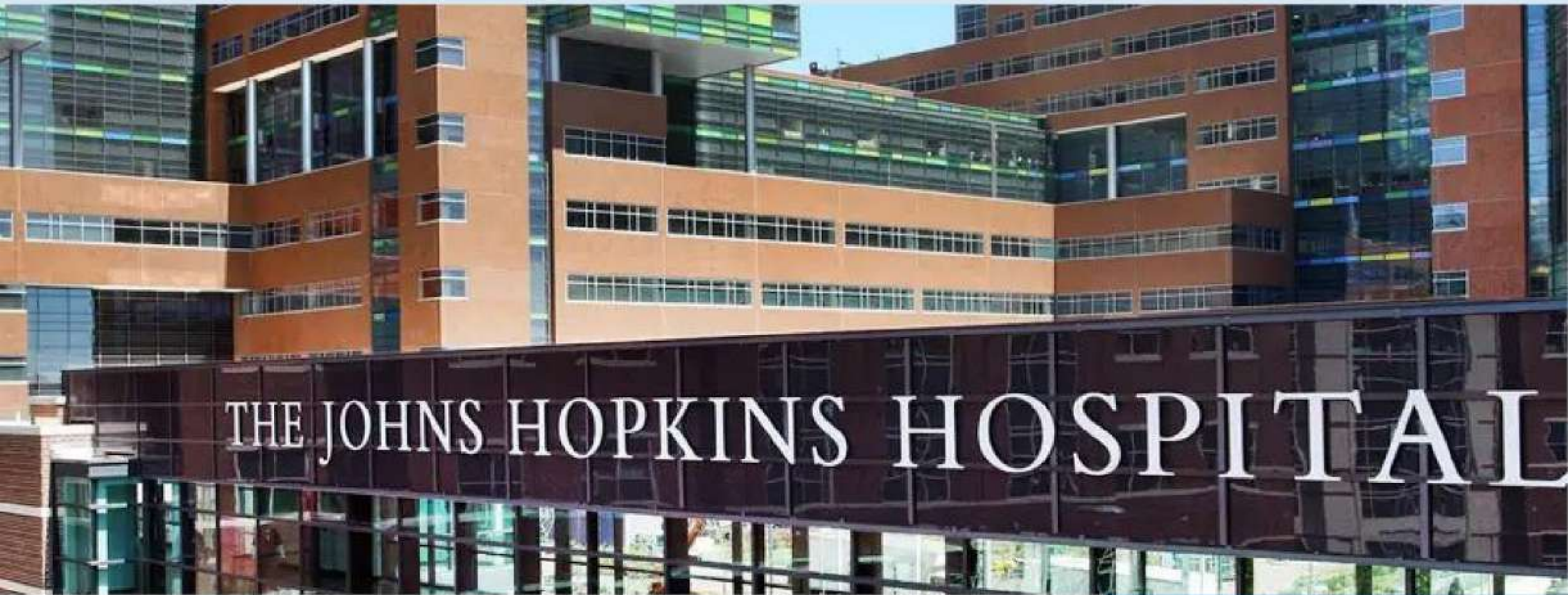


HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER



Vinny Steo

Selling Your Home and Getting Top Dollar!
Call me TODAY for a Free Consultation.

410-793-1616



As a fellow lover of the holidays time, I wanted to share with you some exciting news for the New Year.

It seems most people establish New Year's resolutions, but for whatever reason, they fall short of keeping them. Each year I highlight a great book that helped me and my team dramatically improve our follow-through on achieving important goals and I wanted to share that with you – as sort of a "Happy New Year After Christmas" gift; more on the book in a moment.

Some of your friends, neighbors, associates, or relatives may have a New Year's resolution to make a move. Well, we can help them with that, help you and help the kids at Johns Hopkins Children's Center at the same time (see inside for more details).

**Your Referrals
Help the Kids!**



Benefiting
JOHNS HOPKINS
CHILDREN'S CENTER





**As you know,
we love making
guarantees!**

**Buyer Satisfaction
Guarantee:**

Love the home,
or we'll buy it back!

Seller Guarantee:

Your Home Sold or We'll
Buy It! And we guarantee
that a portion of our
income WILL go to a very
worthy cause like
Johns Hopkins
Children's Center!

Call me today for a
free consultation.

I am here to help with your
real estate needs.



Vinny Steo
410-793-1616
contactus@vinnysteo.com



**IF YOU OR A FRIEND ARE THINKING ABOUT SELLING, MAKE
SURE TO CHOOSE A REAL ESTATE COMPANY YOU CAN TRUST!**

**A Real Estate Company with Experience,
Proven Results, and a Give-Back Philosophy!**

As a result of working with 2,000+ families over an 18-year time span, we have developed a special program to help homeowners wanting to make a move, sell fast, for top dollar, and with the least amount of hassle!

For the month of January, we will guarantee in writing, the sale of your home for 100% of market value or we will pay the difference.

I know there is some risk on my part to make such an incredible guarantee, but we are selling just about every home we list for the market value price, sometimes even more. So there is no reason for area homeowners, your friends, or your family to fret about selling right now.

This is where you can help!

If you or anyone you know is considering making a move, we would like to offer them a **FREE, no obligation consultation** to discuss just how they can make their move, get what they want, and do it with the least amount of hassle.

Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction to getting their home sold!

Remember ... Your Referrals Help the Kids.



Go Serve Big!!! Investing in the People of Our Great Community.



Johns Hopkins Children's Center is Making a Difference Today and for Tomorrow

We are boldly on a mission to raise \$25,000 for Johns Hopkins Children's Center (JHCC) this year! We do this by donating a portion of our income to them from homes we sell. As you know, JHCC does an amazing job in helping kids fight through and survive nasty diseases like cancer, Non-Hodgkin's lymphoma, leukemia, and others. They also lead the way in spinal cord injury recovery and early diagnosis of Autism. They are able to provide this care and keep patient costs to a minimum due to donations and sponsorships. We are proud to be an official sponsor of JHCC!

REFER YOUR FAMILY & FRIENDS

Please refer anyone you know considering buying or selling a home to my real estate sales team. Not only will they benefit from our award-winning service, but a very worthy cause will benefit as well. Simply call me direct at 410-793-1616 or forward my number to them.

A Real Estate Company that Gives Back!



Over the last two decades of helping thousands of families sell their homes and/or buy another, we have met some wonderful, loving, caring people. People like you! So those you know considering a move that we help, you have my word that we will do our very best in helping them buy or sell the place they call home. I hope this special month of showing thanks brings you much joy and happiness.

With all my appreciation,

Vinny Steo

Your Home Sold Guaranteed Realty

MAKING A DIFFERENCE

In order to provide their lifesaving work and keep family medical bills to a minimum, Johns Hopkins Children's Center depends on sponsorships and donations.

So when you hear me say
"YOUR REFERRALS HELP THE KIDS..."
 they really do!



When You Put Others First, You Will Never Be Second!



A Real Estate Company with Experience, Proven Results, and a Give-Back Philosophy!

Contact Us

Your Home Sold
Guaranteed Realty -

Vinny Steo

2107 Laurel Bush Rd, Suite 104,

Bel Air, MD 21015

(410) 793-1616

contactus@vinnysteo.com

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So the people you refer can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a portion of the income we receive will go toward a very worthy cause.

Refer Your Friends, Neighbors, Associates or Family Members Considering Making a Move



- 1 You can go to www.YouCanHelpTheKids.com and enter their contact info online or forward the link to someone you know considering a move.
- 2 Of course, you can always call me direct at **410-793-1616**.

Why I Support

Johns Hopkins Children's Center:



I remember when I first heard about a young person in our real estate community suffering from a nasty disease and getting treated for that at Johns Hopkins Children's Center. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hardworking healthcare professionals, most making their home right here in the Greater Baltimore area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a local resident, I take pride in supporting the good work these people do at Johns Hopkins Children's Center.

Our company rallies around our goal of raising money and donating portions of our income to help Johns Hopkins Children's Center in their quest to help young people when they need healing. We are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Johns Hopkins Children's Center shares similar commitments to their patients, and since their services survive on sponsorships and donations, we are happy to contribute and proud to support them.

Sincerely,
Vinny Steo