

37th Annual Mix 106.5 Radiothon

BENEFITING JOHNS HOPKINS CHILDREN'S CENTER

FEBRUARY 26-27, 2026



YOUR HOME SOLD
GUARANTEED REALTY.

Our Name is Our Promise

Vinny Steo



RAMSEY TRUSTED

February
2026

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER



Proud to stand behind a cause that truly changes lives.

We are honored to support the 37th Annual MIX 106.5 Radiothon, benefiting the incredible patients and families of Johns Hopkins Children's Center.

Every story shared, every dollar donated, and every moment of support help provide critical care, advanced treatments, and hope to children who need it most.

Tune in to MIX106.5 on Thursday, Feb. 26 and Friday, Feb. 27, to hear local families share their inspiring stories and donate to this worthy cause. Community isn't just where we sell homes — it's who we show up for.

Let's come together and make an impact. Go Serve Big!

**Your Referrals
Help the Kids!**



Benefiting

JOHNS HOPKINS
CHILDREN'S CENTER



Vinny Steo

Sell Your Home and
Get Top Dollar!
Call Me Today for a
Free Consultation.
410-793-1616

PLANNING YOUR SPRING GARDEN

Get Ready to Grow:
3 Tips for Planning Your
Spring Garden

NEW LISTINGS

All the hot new listings in
your area

HOW TO DECORATE IN THE WINTER

Make your home cozy
even after the holidays



JOHNS HOPKINS CHILDREN'S CENTER IS MAKING A DIFFERENCE TODAY AND FOR TOMORROW

Remember . . . Your Referrals Help the Kids

As the area's leading non-profit, Johns Hopkins Children's Center depends on sponsorships and donations to continue its leading-edge care and keep family expenses to a minimum.

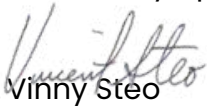
We are committed to donating a portion of our income from referred home sales to this very worthy cause as well as our other Go Serve Big partners. So, your referrals really do help the kids.

Who do you know considering buying or selling a home that you could refer to our real estate sales team? Not only will they benefit from our award-winning real estate service, but a very worthy cause will benefit as well.

After two decades of helping families buy or sell the place they call home, we have met some of the most wonderful, loving, caring people who share the same values that we do!

I hope you and your family are well, and this Valentine's season brings you much joy and happiness. Happy Valentine's Day!

With all my appreciation,


Vinny Steo

Your Home Sold Guaranteed Realty



When You Put Others First, You Will Never Be Second!

**Refer Your Friends, Neighbors, Associates, or Family Members
Considering Making a Move**

1

You can go to www.YouCanHelpTheKids.com and enter their contact info online or forward this website address to them.

2

You can always call me direct at **410-793-1616**.

GET READY TO GROW: 3 TIPS FOR PLANNING YOUR *Spring Garden*



01

Ditch the Trash Trees

With any luck, the trees that you plant today will be there for a long, long time. Keeping that in mind, don't grow things that you'll regret one day – like a messy silver maple that drops seeds all over the lawn, or a cypress that will eventually dwarf your house.

When choosing a tree or shrub for your garden, consider the eventual size, form, and habit. Avoid planting anything that has weak limbs or is susceptible to pests and blights, because tree removal is a costly and unnecessary expense.

02 Understand Your Garden's Sunlight

Those little "full sun" and "part shade" icons are on the plant tag for a reason – too much sunlight will burn the foliage and compromise the plant's health, while too little will make it lanky and weak. Choose plants that thrive in your conditions. A spot that receives eight or more hours of direct sunlight is a perfect place to grow vegetables, fruit trees, and most flowers. Part to full shade is ideal for growing plants like perennials, ferns, and small trees that are naturally found in the forest's understory.

03

Invest in Your Soil

Amend your soil with as much organic matter as possible – either by starting a compost pile or by adding bags of composted manure. This will give it a better texture, a diverse population of beneficial organisms, and more fertility.

**As You Know,
We Love Making
Guarantees!**

Buyer Satisfaction
Guarantee:
Love the Home,
or We'll Buy It Back!

Seller Guaranteed Sale:
Your Home Sold or
We'll Buy It!

Call me today for a
free consultation.
I am here to help with
your real estate needs.

Vinny Steo
410-793-1616
contactus@vinnysteo.com



OUR MISSION

To Positively Impact People Through Second Mile Service, Innovative Systems, and Charitable Giving!

A PORTION OF EVERY REFERRED HOME SALE SUPPORTS THESE ORGANIZATIONS



Market Update

New Listings

| ADDRESS | BED | BATH | SQ.FT | VIRTUAL TOUR | PRICE |
|---|-----|------|-------|----------------------|--------------|
| 2443 W Cold Spring Ln, Baltimore, MD 21215 | 3 | 1.5 | 1500 | VIEW | \$ 149,900 |
| 214 Ballard Ave, Essex, MD 21220 | 3 | 1 | 1500 | VIEW | \$ 249,900 |
| 42 Liberty Rd, Unit C, Sykesville, MD 21784 | 2 | 2 | 1177 | VIEW | \$ 338,890 |
| 11704 Woodland Dr, Lutherville, MD 21093 | 6 | 4.5 | 4242 | VIEW | \$ 785,000 |
| 106 E Chase St, Baltimore, MD 21202 | 7 | 7 | 6544 | VIEW | \$ 1,795,000 |

Sold Listings

| ADDRESS | BED | BATH | SQ.FT | DAYS ON MARKET | PRICE |
|--|-----|------|-------|----------------|------------|
| 1071 Lower Pindell Rd, Lothian, MD 20711 | 6 | 3 | 1536 | 8 | \$ 305,000 |
| 5522 Ashbourne Rd, Baltimore, MD 21227 | 4 | 2.5 | 1856 | 8 | \$ 257,000 |
| 8251 Rupert Rd S, Millersville, MD 21108 | 4 | 2 | 824 | 6 | \$ 300,000 |
| 835 White Ave, Linthicum Heights, MD 21090 | 3 | 2 | 2500 | 25 | \$ 465,000 |
| 1701 Emerald Ave, York, PA 17408 | 3 | 2 | 1604 | 16 | \$ 275,000 |

SPECIAL PROMO

BUY DIRECT AND RECEIVE A **FREE, 3-YEAR HOME WARRANTY** ON ALL MAJOR SYSTEMS IN THE HOME



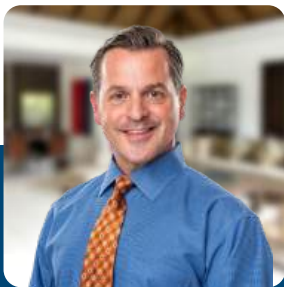
COZY WINTER DECORATING IDEAS YOU CAN KEEP UP ALL SEASON LONG

The landscape outside might look bleak and lifeless during cold winter months, but your home doesn't have to. Incorporate plants into your winter decorating to make rooms appear livelier and more cheerful. Choose varieties with sculptural leaves, such as the popular fiddle leaf fig tree, for a naturally striking accent.

Give your bedroom a quick style update and prepare it for the cold-weather season by layering in textured bedding, throws, and pillows. Winter room decor, like this luxurious velvet throw and soft faux fur bed pillows, turns a bedroom into a cozy refuge from harsh winter winds. These small accents are easy to swap out again when temperatures start to warm up again.

Avoid the winter blues by infusing your spaces with pops of cheery color. A bright throw or a few boldly patterned pillows will help ensure your neutral spaces don't look stark and cold like the space outside your windows. Brightly colored elements can also last into the spring and summer, so this winter decorating idea makes a savvy investment.

Collect a display of snow-white dishware to bring a hint of winter style into your home. Here, crisp white items stand out against a black-painted background of built-in shelves. Wood accents scattered throughout add texture and dimension to the display.



Vinny Steo
CEO/Broker

Your Home Sold Guaranteed Realty
2107 Laurel Bush Rd, Suite 104,
Bel Air, MD 21015

Scan this QR code for your Free Home Value!

✉ contactus@vinnysteo.com

☎ 410-793-1616

www.MDHomePricing.com

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