

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER



Vinny Steo



Not that I am Dr. Love or anything like that...but then again, most people like to believe they are. After all - LOVE is a splendid thing. When my wife and I were planning our wedding back in 2004, she suggested we reveal to all the people attending the words that would convey our love for each other. My favorite description of 'Love' is from 1 Corinthians 13: "Love is patient, love is kind. It does not envy, it does not boast, it is not proud. It is not rude, it is not self-seeking, it is not easily angered, and it keeps no record of wrongs. Love does not delight in evil, but rejoices with the truth. It always protects, always trusts, always hopes, and always perseveres."

It doesn't matter your 'religious persuasion' to say "Yeah, that is a great description of love". I am talking about love because February is the month of love - a time for Valentine's Day and remembering love. I could go on with all kinds of examples like - Love Your Neighbor as Yourself, even go all business on you with accolades about how much we love doing business with you, or how much we love your referrals and more - but, the point is we do love helping people buy and sell real estate.

(continued on next page)

**Your Referrals
Help the Kids!**



Benefiting

JOHNS HOPKINS
CHILDREN'S CENTER



Vinny Steo

Sell Your Home and
Get Top Dollar!
Call Me Today for a
FREE CONSULTATION.
410-793-1616



Go Serve Big!!! Investing in the People of Our Great Community.



As you know, we love making guarantees!

Buyer Satisfaction Guarantee:

Love the home or we'll buy it back!

Seller Guaranteed Sale:

Your home sold or we'll buy it!

We guarantee that a portion of our income will go to a very worthy cause like Johns Hopkins Children's Center!

Call me today for a FREE CONSULTATION.

I am here to help with your real estate needs.

Vinny Steo
410-793-1616
contactus@vinnysteo.com




Be a Star and Give Today for a Brighter Tomorrow

In fact, let me focus just a bit on the REFERRAL request. Please know that my team and I are eager to help anyone you know wanting to make a move so much so that we are willing to make an offer that they will LOVE.

In February, for anyone considering making a move that you refer to me, we will guarantee them in writing their home will sell or we'll buy it at a price acceptable to them. We just need to agree on the price and possession date with the seller.

This is where you can help! If you or anyone you know is considering making a move, we would like to offer them a **FREE, no-obligation-to-sell consultation** that will give them a real idea of what they can expect to sell their home for. Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction to getting their home sold!

A Real Estate Company that
Gives Back

Do you want to get 25% of our income (\$2,500 for a typical Maryland home) donated to your favorite non-profit - 501(c)(3)? Just refer someone you know who is ready to buy or sell a home. When the purchase or sale is complete, your favorite non-profit receives the money from us. What a great way to support the charity of your choice! To get started, simply scan the QR code on the left column or call/text: 410-724-1610.

Remember . . . Your Referrals Help the Kids

As the area's leading non-profit, Johns Hopkins Children's Center depends on sponsorships and donations to continue its leading-edge care and keep family expenses to a minimum.

We are committed to donating a portion of our income from referred home sales to this very worthy cause. So, your referrals do help the kids.

Who do you know considering buying or selling a home that you could refer to our real estate sales team? Not only will they benefit from our award-winning real estate service, but a very worthy cause will benefit as well. Over two decades of helping families buy or sell the place they call home, we have met some of the most wonderful, loving, caring people who share the same Go Serve Big values that we do!

I hope you and your family are well and this Valentine's season brings you much joy and happiness. Happy Valentine's Day!

With all my appreciation,

Vinny Steo
Your Home Sold Guaranteed Realty

When You Put Others First, You Will Never Be Second!



36th ANNUAL MIX 106.5 RADIOTHON

BENEFITING JOHNS HOPKINS CHILDREN'S CENTER

FEBRUARY 27-28, 2025



Contact Us

Your Home Sold
Guaranteed Realty -
Vinny Steo

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Tune in to **Mix 106.5 on February 27-28** as DJs share patient stories and the incredible work and care being provided at Johns Hopkins Children's Center. This two-day live event is JHCC's largest single fundraiser. We are proud to support this very worthy cause and some of our team members will be volunteering in the live phone bank to answer calls, connect with past donors, and accept gifts and donations.

Please share this with your family and friends and encourage them to participate and donate! **Every dollar helps!**

A Real Estate Company with Experience, Proven Results, and a Give-back Philosophy!

Over the last two decades of helping thousands of families sell their homes and/or buy another, we have met wonderful, loving, and caring people just like you. Thus, the people you refer can be assured that not only will they get the award-winning service we are known for, and a guarantee to back it up, but that a portion of the income we receive will go toward a very worthy cause.

Refer Your Friends, Neighbors, Associates, or Family Members Considering Making a Move

1

Go to [YouCanHelpTheKids.com](https://www.YouCanHelpTheKids.com) and enter their contact info online.

2

Call us direct at **410-793-1616**.

