

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER



You've heard the song that calls this the most wonderful time of the year—and there's truth in that. As we approach the end of the year and celebrate Christmas and other faith-based holidays, each of us reflects on these moments differently. Yet common themes always emerge: joy, peace, gratitude, and hope.

Look around and you'll see a generosity of spirit that feels unique to this season. But does it have to be seasonal? I believe it can be part of our everyday lives—with intention and effort.

That spirit is exactly what fueled our successful Home for the Holidays campaign. We asked the communities we served to nominate someone in need who would receive our services commission free when they bought or sold a home. That dream came true for a local woman named Allison when we brought her on WCBM Radio to announce she was chosen as the recipient.

And we are not stopping there.

Many homeowners still want to embrace the holidays fully, but feel trapped in a home that no longer fits their needs. They're eager to give themselves the ultimate Christmas gift—a new place to call home. With your continued engagement, we can extend that same hope, joy, and generosity to even more families this season.

(continued on next page)



Vinny Steo

Sell Your Home and
Get Top Dollar!
Call Me Today for a
Free Consultation.
410-793-1616



IT'S THE
most
WONDERFUL
TIME OF THE
YEAR



Go Serve Big!!! Investing in the People of Our Great Community.



**As You Know,
We Love Making
Guarantees!**

**Buyer Satisfaction
Guarantee:**

Love the Home,
or We'll Buy It Back!

Seller Guaranteed Sale:

Your Home Sold or
We'll Buy It!

Call me today for a
free consultation.

I am here to help with your
real estate needs.

Vinny Steo

410-793-1616

contactus@vinnysteo.com

As a result of working with over 2,000 families over a 20-year time span, we have developed a special, market-proof program to quickly get an acceptable "cash" offer on any home for market value. So, we are giving homeowners wanting to make a move a very special gift this holiday season.

Our GUARANTEE to you, your friends, and family—

For the month of December, we will guarantee, in writing, a Cash Offer within 24 hours at a price acceptable to any homeowner wanting to sell the place they call home.*

There is some risk on my part to make such an incredible guarantee, but we are selling just about every home we list for the market value price, sometimes even more, so there is no reason for area homeowners, your friends, or family to worry about selling right now.

This is where you come in... If you or anyone you know is considering making a move, we would like to offer them a **FREE, no-obligation-to-sell consultation** to discuss just how they can make their move, get what they want, and do it with the least amount of hassle. Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction for getting their home sold!

SHE WON.



**BIG WINNER
REVEAL**



OUR MISSION

To Positively Impact People Through Second Mile Service,
Innovative Systems and Charitable Giving!

A PORTION OF EVERY REFERRED HOME SALE SUPPORTS THESE ORGANIZATIONS



Because Home isn't Just a Place - It's Where Hope Begins

Remember . . . Your Referrals Help the Kids & Our Community

Who do you know considering buying or selling a home that you could refer to our real estate sales team? Not only will they benefit from our award-winning real estate service, but a very worthy cause will benefit as well. We are on a mission to raise \$25,000 for Johns Hopkins Children's Center and our other Go Serve Big partners.



For over two decades of helping families buy or sell the place they call home, we have met some of the most wonderful, loving, caring people who share the same **Go Serve Big** values that we do!

I hope you and your loved ones have an extra special holiday season filled with much joy and happiness.

With all my appreciation,

Vinny Steo

Your Home Sold Guaranteed Realty



When You Put Others First, You Will Never Be Second!



Contact Us

Your Home Sold
Guaranteed Realty -
Vinny Steo

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A Real Estate Company with Experience, Proven Results, and a Give-Back Philosophy!

Over the last two decades of helping thousands of families sell their homes and/or buy another, we have met some wonderful, loving, caring people.

People like you! So the people you refer can be assured that not only will they get the award-winning service we are known for, and a guarantee to back it up, but that a portion of the income we receive will go toward a very worthy cause.

Refer Your Friends, Neighbors, Associates, or Family Members Considering Making a Move

- 1 Go to YouCanHelpTheKids.com and enter their contact info online.
- 2 Call us direct at **410-793-1616**.

Why I Support Johns Hopkins Children's Center

I remember when I first heard about a young person in our real estate community suffering from a nasty disease and getting treated for that at Johns Hopkins Children's Center. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hardworking healthcare professionals, most making their homes right here in the Greater Baltimore area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a local resident, I take pride in supporting the good work these people do at Johns Hopkins Children's Center.

Our company rallies around our goal of raising money and donating portions of our income to help Johns Hopkins Children's Center in their quest to help young people when they need healing. We are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Johns Hopkins Children's Center shares similar commitments to their patients, and since their services survive on sponsorships and donations, we are happy to contribute and proud to support them.

Sincerely,
Vinny Steo
Your Home Sold Guaranteed Realty