

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER



You do not have to be a weather person to predict the weather this time of year. We all know it is the hottest time of the year. But that is not all that's hot. The economy is red hot too. By all measures the best economy in 20 years or so.

This is good for most reading this, but there will be some exceptions. There always are. An example could be someone who will sell a house and make out great, meaning a buyer pays a bit more than they would have not too long ago. And in some areas, the opposite happens. The seller does not make out that great, but the buyer does.

Most homeowners who do not have to sell of course know this and will hold back on buying or selling. That will of course impact supply and demand. Results right now? Red hot opportunities!

How does this impact you? Well, it is a hot time to invest in real estate. Single-family, multi-family, and even farmland. If you did not get the memo, here is a special clause from our buyer and seller agreements of our VIP Client Program enabling past clients of ours to create additional wealth through real estate.

(Continued on next page)



Vinny Steo

Sell Your Home and
Get Top Dollar!
Call Me Today for a
FREE CONSULTATION.
410-793-1616



**Your Referrals
Help the Kids!**



Benefiting
JOHNS HOPKINS
CHILDREN'S CENTER



Go Serve Big!!! Investing in the People of Our Great Community.



**As you know,
we love making
guarantees!**

**Buyer Satisfaction
Guarantee:**

Love the Home,
or We'll Buy it Back!

Seller Guarantee:

Your Home Sold
or We'll Buy it!
We guarantee that a
portion of our income
will go to a very worthy
cause - Johns Hopkins
Children's Center!

Call me today for a
free consultation.
I am here to help with
your real estate needs.

Vinny Steo
410-793-1616
contactus@vinnysteo.com



**A Real Estate Company that
Gives Back**
Remember, Your Referrals
Help the Kids!



VIP CLIENT PROGRAM: The Seller does or does not wish to participate in Broker's VIP Client Real Estate Investor Program (REIP), whereby the seller will receive notices of free real estate investor training and notices of real estate investment opportunities by mail, email, or phone at times when investment opportunities arise. Seller may opt out of the REIP at any time. The seller is never obligated to invest in real estate.

So, if you or anyone you know like the idea of making money in real estate using other people's money, please contact us right away while these hot investment opportunities are available.

Making gains in assets and wealth are nice! I especially like it because it allows me the opportunity to GIVE more. How about you? As you probably know, we donate a portion of our income to some AMAZING worthy causes! One of our personal favorites is Johns Hopkins Children's Center where they give a second chance to children who are struggling with extremely difficult conditions including childhood cancer, Leukemia, and many cardiac conditions.

**If You or a Friend are Thinking about Selling, Make Sure to Choose
a Real Estate Company You can Trust!**

**We are a Real Estate Company with Experience,
Proven Results, and a Give-Back Philosophy!**

You may recall my team and I are on a mission to raise \$25,000 for Johns Hopkins Children's Center (JHCC) in 2023. We do that by donating a portion of our income from home sales to this very worthy cause. Right now, there are kids at JHCC who are trying to beat the cancer monster and other nasty debilitating diseases. JHCC is one of the best non-profit hospitals at treating kids, even leading the way in early diagnosis of autism and recovery of spinal cord injury.

If you or anyone you know is considering making a move, we would like to offer them a FREE, no obligation consultation to discuss just how they can make their move, get what they want, and do it with the least amount of hassle. Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction when it comes to getting their home sold!



Go Serve Big!!! Investing in the People of Our Great Community.



Do you want to earn \$2,500 for just referring someone that you know who is thinking about making a move?

If you referred just one person a month you could make an extra \$30,000 per year!

The process is very simple, if you want to receive your referral in cash then register for our simple on-boarding program or you could choose to donate the money to a church or charity of your choice.

Think about what \$30,000 could do for an organization that you're a part of or a worthy cause you believe in.

To get started, simply scan the QR code below or call/text: 410-724-1610



Johns Hopkins Children's Center is Making a Difference for Today and for Tomorrow

Your Referrals Help the Kids

You may know someone considering buying or selling a home. If so, please refer them to my team. Not only will they benefit from our award-winning service, but a very worthy cause will also benefit as we donate a portion of our income to Johns Hopkins Children's Center for every home sold.

Just give me a call or pass along my phone number. Thank you for giving this some thought.

If you would like to find out more about Johns Hopkins Children's Center and sponsorship opportunities, visit their website:

<https://www.hopkinsmedicine.org/johns-hopkins-childrens-center/ways-to-give>

Thank you in advance for your referrals! We are so grateful. Thank you for reading over this month's Homeward Bound and thank you for referring anyone you know considering buying or selling to my team. They will be in good hands and a very worthy cause will benefit as well.

Vinny Steo

Your Home Sold Guaranteed Realty



When You Put Others First, You Will Never Be Second!

Go Serve Big!!! Investing in the People of Our Great Community.



Contact Us

Your Home Sold
Guaranteed Realty -
Vinny Steo

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I remember when I first heard about a young person in our real estate community suffering from a nasty disease and getting treated for it at Johns Hopkins Children's Center. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hardworking healthcare professionals, most making their home right here in the greater Baltimore area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a local resident, I take pride in supporting the good work these people do at Johns Hopkins Children's Center.

A Real Estate Company with Experience, Proven Results, and a Give-Back Philosophy!

Over the last two decades of helping thousands of families sell their homes and/or buy another, we have met some wonderful, loving, caring people.

People like you! So the people you refer can be assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a portion of the income we receive will go toward a very worthy cause - Johns Hopkins Children's Center.

Refer Your Friends, Neighbors, Associates, or Family Members Considering Making a Move

- 1 You can go to www.YouCanHelpTheKids.com and enter their contact info online or forward this website address to someone you know considering a move.
- 2 Of course, you can always call me direct at **410-793-1616**.

Why I Support Johns Hopkins Children's Center

Our company rallies around our goal of raising money and donating a portion of our income to help Johns Hopkins Children's Center in its quest to help young people when they need healing. We are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Johns Hopkins Children's Center shares similar commitments to their patients, and since their services survive on sponsorships and donations, we are happy to contribute and proud to support them.

Sincerely,
Vinny Steo