

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER

YOURHOME SOLD
GUARANTEED REALTY®

Our Name is Our Promise

Vinny Steo



RAMSEY TRUSTED

April 2026



Vinny Steo

Sell Your Home and
Get Top Dollar!
Call Me Today for a
Free Consultation.
410-793-1616

APRIL MAINTENANCE

Stay Ahead This Season:
6 Essential Home
Maintenance Tips

NEW LISTINGS

All the Hot New
Listings in Your Area

THINGS YOU SHOULD NEVER THROW AWAY

Before You Throw It Away:
What's Actually Worth
Keeping



**As You Know,
We Love Making
Guarantees!**

Buyer Satisfaction
Guarantee:
Love the Home,
or We'll Buy It Back!

Seller Guaranteed Sale:
Your Home Sold or
We'll Buy It!

Call me today for a
free consultation.
I am here to help with
your real estate needs.

Vinny Steo

410-793-1616

contactus@vinnysteo.com

FREQUENTLY ASKED QUESTIONS FROM HOME SELLERS

HOW MUCH WILL SELLING MY HOUSE COST?

While the concrete figure will depend very much on individual circumstances, there are some standard costs that home sellers might come across. These could come in the form of a real estate commission fee, an instrument survey, a title search, various repairs, or any inspections that need coordinating.

HOW CAN I PREPARE MY HOUSE FOR SALE?

Take care of any necessary repairs (any leaks or dampness problems, faulty wires, or plumbing problems) and ensure that the entire property is cleaned and decorated ready to be photographed for house listings.

SHOULD I STAGE MY HOUSE OR SHOW IT EMPTY?

When giving tips for home selling, the perfect formula in this situation is a blend of the two: a staged home sells quicker than an empty one, but a prospective buyer needs to be able to picture themselves there without too many personal items and clutter distracting them.

HOW MUCH IS MY HOUSE WORTH?

This is another number that heavily depends on the home's factors but figures about similar properties in the local area can easily be sourced online and used as a guide.



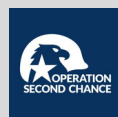
MAINTENANCE TIPS

- Clean ceiling fans and reverse to counter-clockwise
- Inspect driveway and sidewalks for cracks
- Trim tree branches away from the house
- Clean refrigerator coils
- Clean blinds and curtains
- Check exterior siding for damage

OUR MISSION

To Positively Impact People Through Second Mile Service, Innovative Systems, and Charitable Giving!

A PORTION OF EVERY REFERRED HOME SALE SUPPORTS THESE ORGANIZATIONS





What's New

New Listings

ADDRESS	BED	BATH	SQ.FT	VIRTUAL TOUR	PRICE
1224 Carroll St, Baltimore, MD 21230	3	2	1500	VIEW	\$ 210,000
903 Shelburne Rd, Bel Air, MD 21015	5	4	2830	VIEW	\$ 699,900
3 Valley Park Ct, Damascus, MD 20872	3	3	930	VIEW	\$ 333,989
106 E Chase St, Baltimore, MD 21202	7	7	6544	VIEW	\$ 1,795,000
42 Liberty Rd, Unit C, Sykesville, MD 21784	2	2	1177	VIEW	\$ 324,900
11704 Woodland Dr, Lutherville, MD 21093	6	4.5	4242	VIEW	\$ 749,900
214 Ballard Ave, Essex, MD 21220	3	1	1500	VIEW	\$ 239,990

Just Sold

ADDRESS	BED	BATH	SQ.FT	DAYS ON MARKET	PRICE
1071 Lower Pindell Rd, Lothian, MD 20711	6	3	1536	8	\$ 305,000
8251 Rupert Rd S, Millersville, MD 21108	4	2	924	6	\$ 300,000
317 Ponfield Rd W, Forest Hill, MD 21050	3	2	1435	8	\$ 425,000
3982 Schalk Rd, #1 Millers, MD 21102	3	3.5	1980	5	\$ 555,000
2907 Linganore Ave Parkville, MD 21234	3	2	1407	6	\$ 219,000
9501 Robin Meadow Ct, Perry Hall, MD 21128	5	4	3616	12	\$ 860,000
2443 W Cold Spring Ln, Baltimore, MD 21215	3	1.5	1500	19	\$ 162,500

SPECIAL PROMO

BUY DIRECT AND RECEIVE A **FREE, 3-YEAR HOME WARRANTY** ON ALL MAJOR SYSTEMS IN THE HOME





Vinny Steo Team Dominates YHSGR “Own The Market” Conference with #1 National Award

Vinny Steo’s team made a powerful statement at last month’s Your Home Sold Guaranteed Realty (YHSGR) “Own The Market” Conference in Orlando, Florida—bringing home not one, but two prestigious national awards that underscore their performance, strategy, and client-first approach.

The team earned the title of **#1 Team for Highest Listing-to-Closed Ratio in the USA** for 2025—one of the most telling metrics in real estate. This award highlights the team’s ability to not just secure listings but to consistently convert them into successful closings. In a shifting market, that level of execution separates top performers from the rest.

Together, these achievements reinforce a clear narrative: the YHSGR Vinny Steo Team isn’t just participating in the market—they’re leading it. Through proven systems, high-level client communication, and a results-oriented mindset, the team continues to set the standard nationwide.

As the market evolves, one thing remains constant—their commitment to delivering outcomes that matter.

Refer Your Friends, Neighbors, Associates, or Family Members Considering Making a Move

- 1 You can go to www.YouCanHelpTheKids.com and enter their contact info online or forward this website address to them.
- 2 You can always call me direct at **410-793-1616**.

THINGS YOU SHOULD **NEVER** THROW AWAY



Heirloom Furniture

Grandma's wingback chair certainly brings back lots of memories, but it may not go with your current living arrangement whether by style or size. Before tossing it out, consider asking other family members if it's wanted, or try giving it a makeover.



Photographs

In this digital age, gone are the days when we'd have physical prints of our photographs. Nothing beats rifling through such photographs by hand. Think twice before tossing out such treasured memories.



Books

Finished reading your books? Don't pack them up for garbage day just yet. Books are a great accessory in home decor. They add color to shelves and built-in units and can add style to a boring coffee table. If that doesn't work for you, check with your local library if they are accepting donations.



RUN FOR A CAUSE at the **MARYLAND ZOO**

September 26, 2026



Vinny Steo
CEO/Broker

Your Home Sold Guaranteed Realty
2107 Laurel Bush Rd, Suite 104,
Bel Air, MD 21015

Buyers who start now are the ones winning in Spring.
Refer a friend and be rewarded!

✉ contactus@vinnysteo.com

☎ 410-793-1616

www.MDHomePricing.com

SCAN ME



Connect with us!



@yourhomesoldguaranteedmd